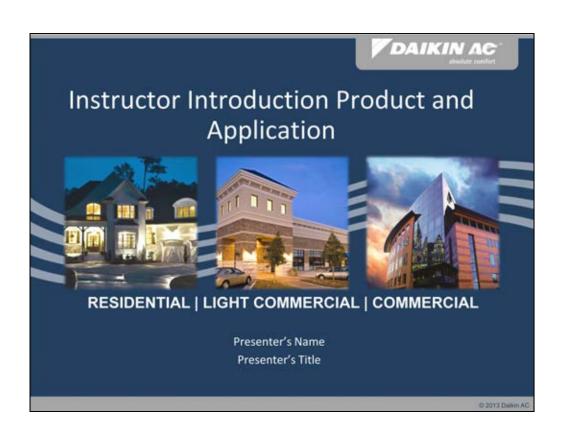
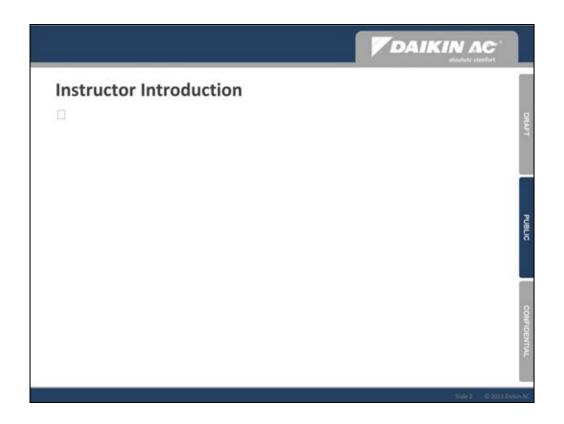


## Daikin Altherma Product & Applications

**Participant Guide** 

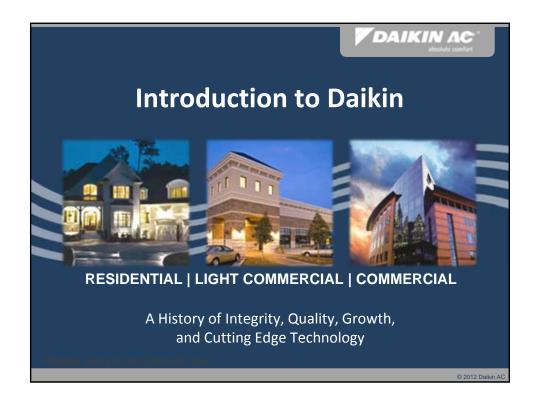


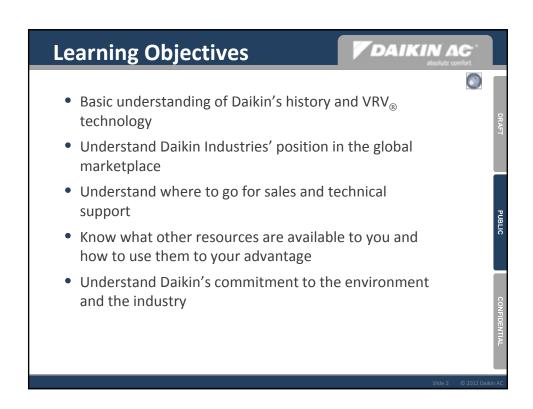


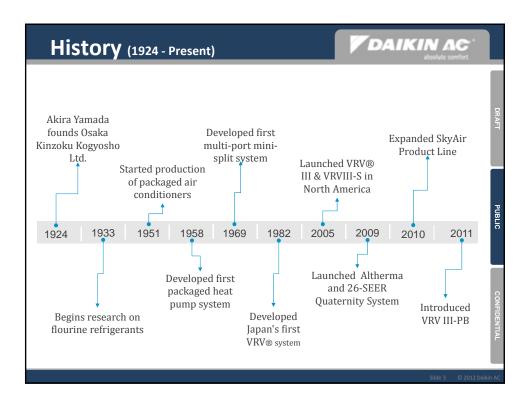


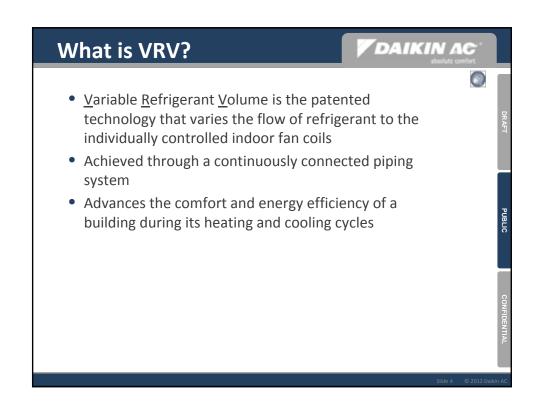












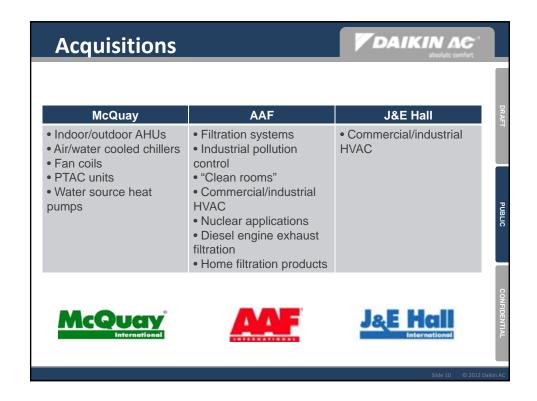


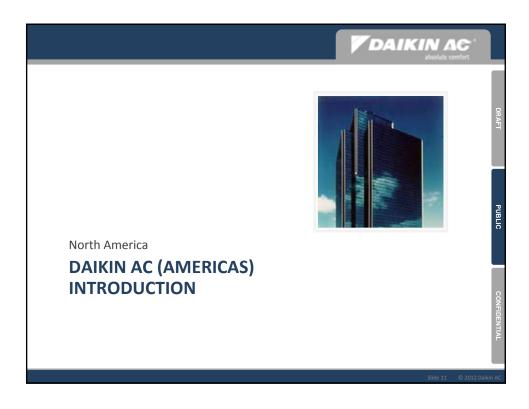


















Our vision is to be the premier provider of the highest quality air conditioning products, systems, services, and solutions in North America by focusing on outstanding, long-term customer service.

To accomplish this, we will continue to hire the best people, always conduct our business easily and fairly, and operate with the highest degree of integrity in all business practices.

In order to attract and retain the best people, we are committed to providing the best training and creating an atmosphere of teamwork where we help each other grow.

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#### **Daikin AC Sales/Service Locations**



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// DAIXIN AS

Daikin AC National Sales Headquarters & Training Center Carrollton, TX

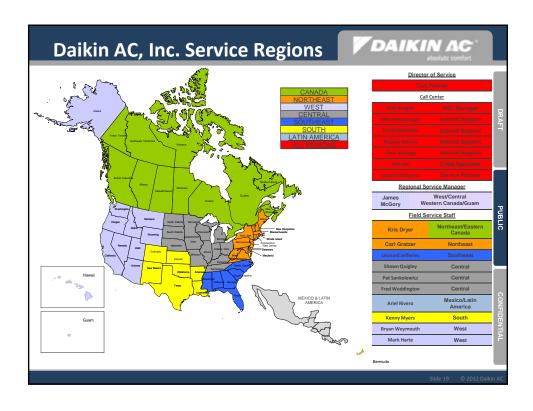
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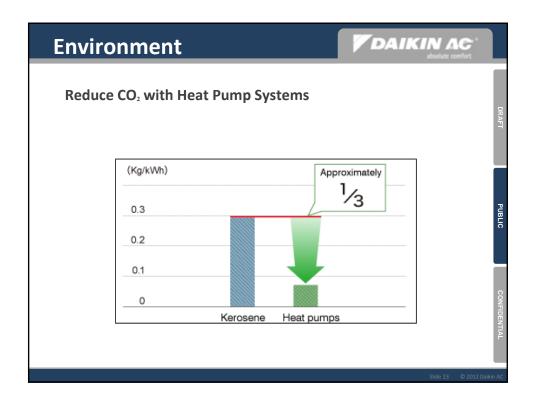


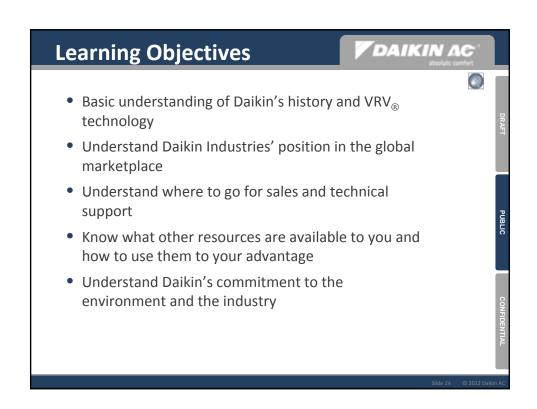




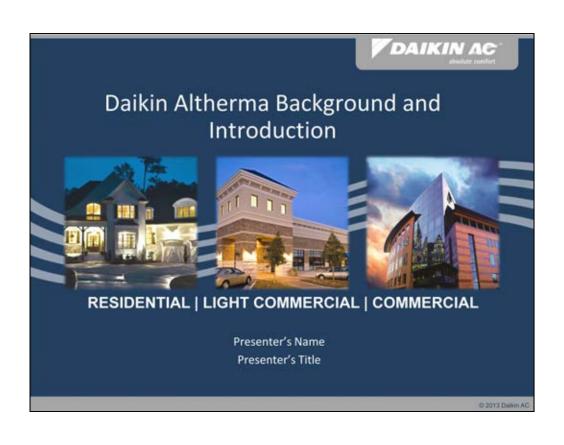












#### **Drivers to a Changing Heating Market**



- ☐ The Heating Market is Changing
  - ☐ Energy prices: ever rising prices of fossil fuels due to increasing demand and reduced availability
  - ☐ **Ecological concern**: efforts to reduce emmissions of green house gases and energy consumption
  - □ Changing legislations, incentives: to support the drive towards major changes in energy consumption habits for the purpose of achieving ecological targets in an effort to slow down, stop or even reverse climate change.

Side 2 C 1011 Debit A

#### **Daikin Altherma System Introduction**



☐ Innovative solution

☐ Integrated unit for space heating, space cooling and domestic hot water with solar thermal option

☐ Uses a heat pump to heat water for space heating and domestic hot water

 Uses the reverse cycle of the heat pump to chill water for space cooling

Renewable energy has a key role to play in reducing CO2 emissions and, in particular, the installation of a Altherma system is an effective way of reducing a building's carbon footprint, therefore helping the environment.

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#### What is Daikin Altherma?



- Daikin Altherma is an Electrically Driven
   Total Comfort air-to-water heat pump
   system that utilizes an outdoor R-410A
   heat pump system
- It works with an Inverter controlled compressor, to extract heat from the outdoor air
- ☐ The system transfers this heat through refrigerant piping to a refrigerant-to-water brazed plate heat exchanger in the hydrobox (indoor unit on split system and incorporated in the outdoor unit on the Mono Bloc System) Low Temp System





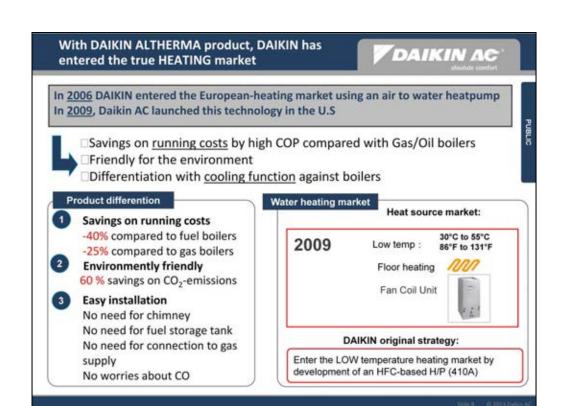
Altherma is available in Split & MonoBloc configurations

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Wh	at are some of Benefits	DAIKINA	enfort
What	are some of Benefits that DAIKIN	ALTHERMA Offers?	
	Complete renewable solution for land hot water	nome heating	PUBLIC
	Deliver considerable savings in en-	ergy	
	Significant contribution in the figh emissions	t against CO2	
	Cost effective on installations		
	Low energy consumption		
	Safe, easy to maintain and comfor round	table all year	
	No Flues, fuel lines or fuel tanks		
	Providing all your heating and hot throughout the year	water needs	
		\$500 \$1	© 2011 Debin AC

DA	AIKIN ALTHERMA Offers	DAIKIN AC	
Th	e Altherma system:		
	Can be set up to operate in one or more multiple modes space heating, space cooling, and water heating		
	Can be configured by the installer to me using combinations of equipment havin operational parameters and with difference schemes.	g different	
	The system's design and installation are engineered dependent on the actual buzone, and conditioning functions necessoccupant's needs.	uilding, climate	

# | With inverter-driven technology the system compressor which converts free energy from the air and upgrades it to higher temperatures suitable for heating. The inverter control regulates the system so that heat output modulates to match the exact capacity required, meaning the load will only consume the exact energy needed at any given time. | Can be configured by the installer to meet varying needs using combinations of equipment having different operational parameters and with different control schemes. | The system's design and installation are field adjusted and engineered dependent on the actual building, climate zone, and conditioning functions necessary for the occupant's needs.



### Daikin Altherma - THE 3 IN 1 GUARANTEE FOR ABSOLUTE COMFORT

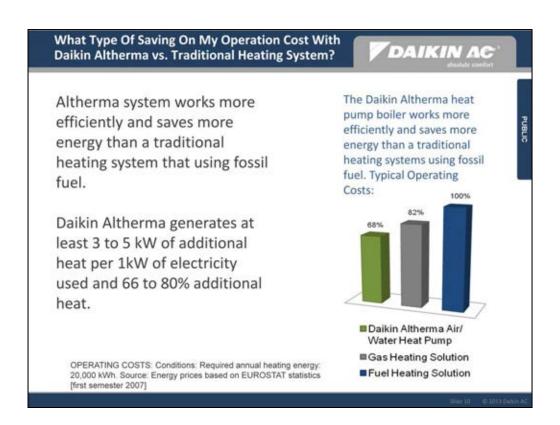


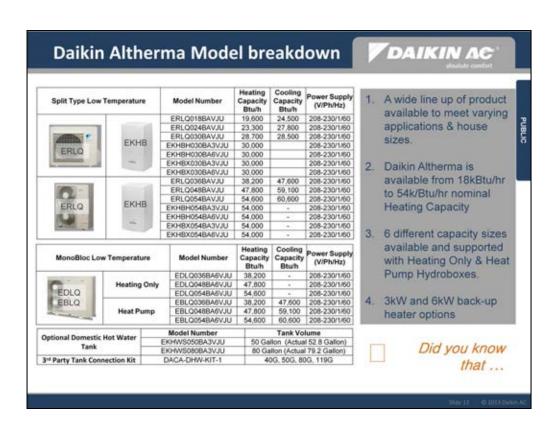
Daikin Altherma<sup>™</sup> is a unigue system that **heats**, produces **domestic hot water** and can even **cool** spaces. Altherma<sup>™</sup> offers maximum year round comfort.

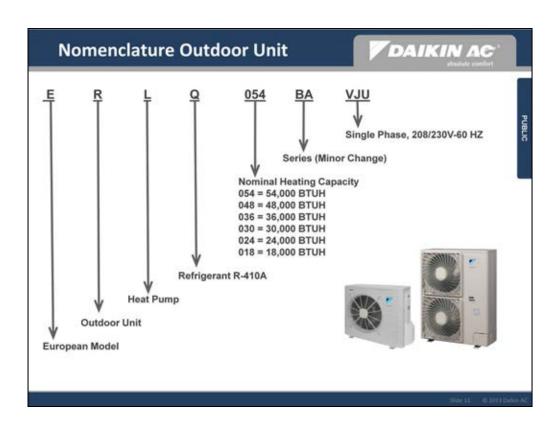
The air/water heat pump is an interesting alternative for classic gas or fuel oil heating that offer unique benefits:

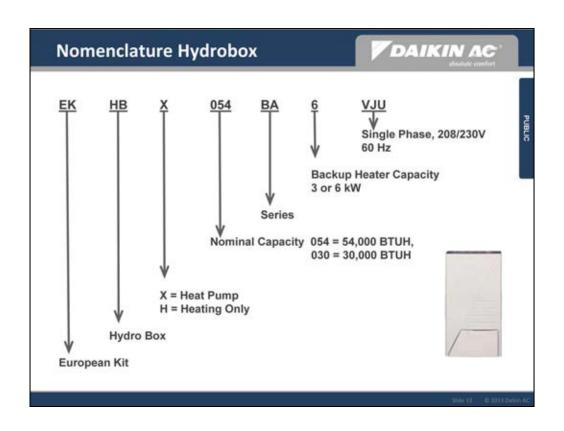
- ☐ Uses renewable energy sources (extracts heat from outside air)
- ☐ Delivers considerable savings in energy costs
- □ Delivers a significant contribution in the fight against CO<sub>2</sub> emissions
- ☐ Provide heating, cooling and domestic hot water

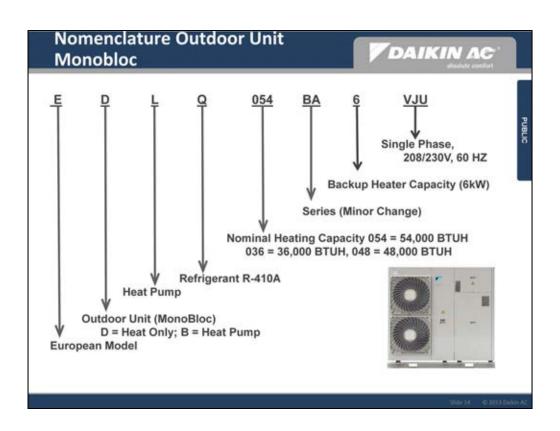
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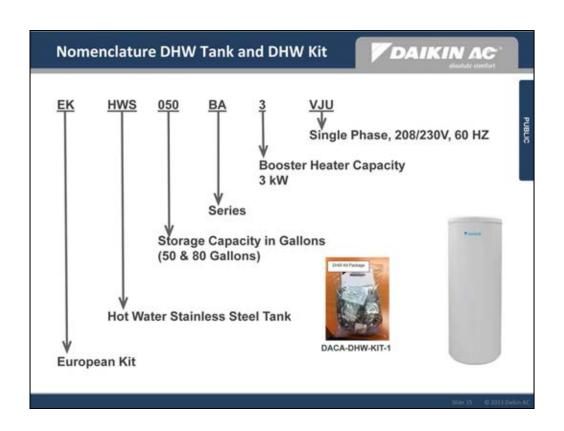


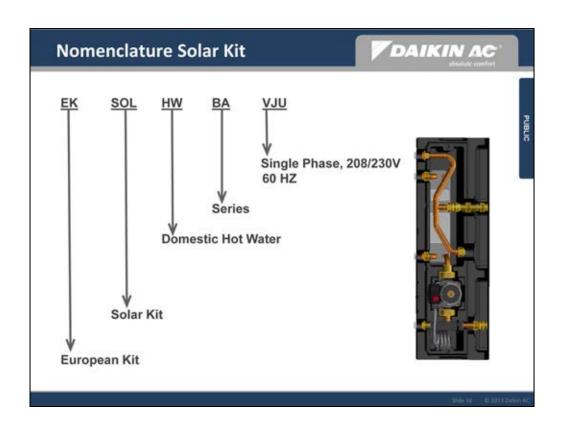


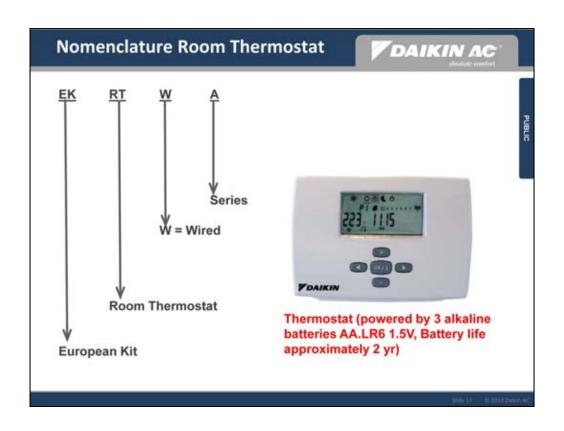


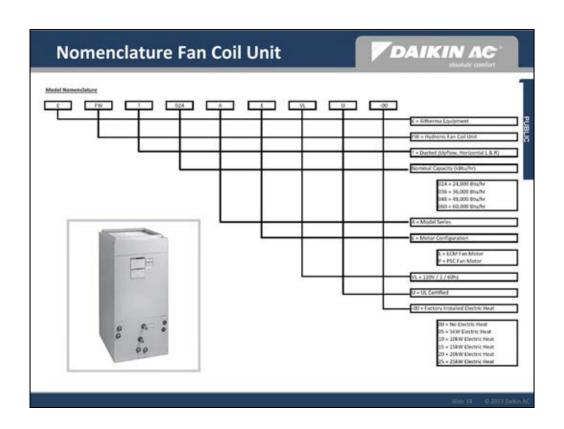




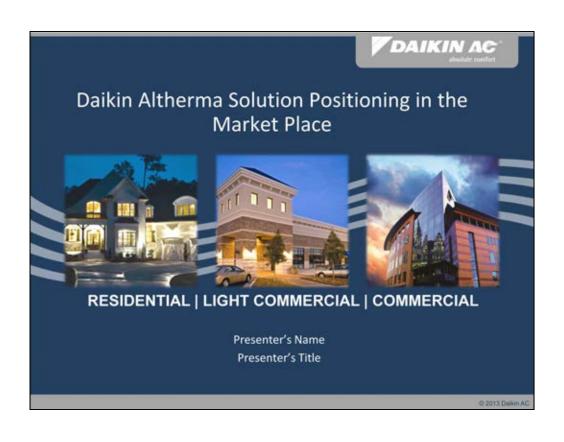




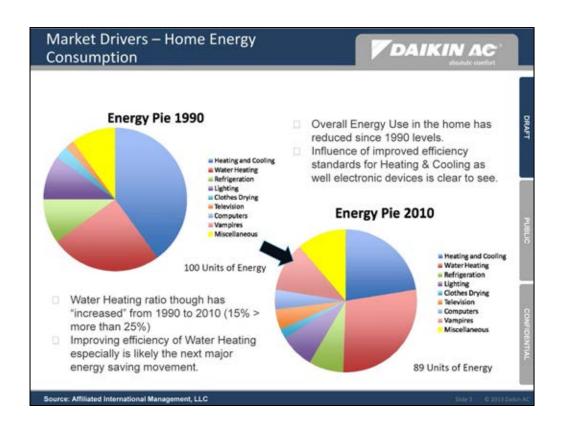








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☐ Market drivers	
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☐ Why use a Heat Pump?	9
☐ Where does Daikin Altherma fit?	S.
☐ What are the key attributes of Daikin Altherma?	
☐ What are the key applications for Daikin Altherma?	-
☐ How does Daikin Altherma compare?	
Air to Air Systems	
Reverse Cycle Chiller	Š
☐ Geothermal Water Source Heat Pump	ř
Fossil Fuel based "Combi" systems for Heating and DHW	
☐ Heat Pump Water Heaters	
☐ Solution benefits to the Architect	
System benefits to the Dealer / Contractor	\$
Comfort benefits to the End User	
Daikin Altherma overall advantages	
Conclusions	



### Market Drivers - Fuel Source, Environment



- Now is the time to rethink the way we heat and cool our homes and provide domestic hot water.
- Central Air systems as we know them today are about to change dramatically.

### But Why?? (we have been doing this for 100yrs after all)....

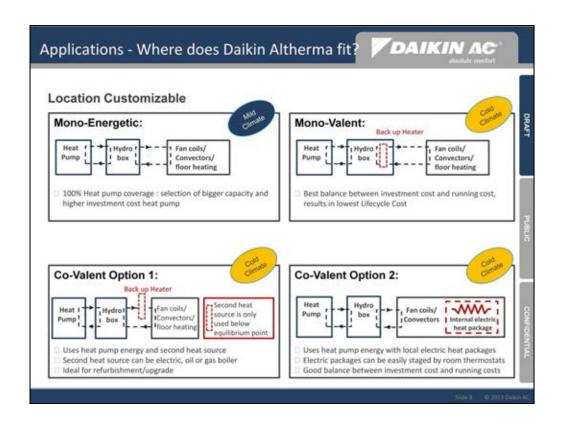
- a) Fossil fuel sources are becoming increasingly restricted. Everyone is concerned about reducing their energy bills. And the more eco-conscious among us also want to reduce our impact on the environment by using renewable energy sources.
- b) Daikin's Air source heat pumps are a very comfortable solution for cooling needs and provide a very powerful alternative to traditional heating solutions.
- c) Daikin systems can eliminate the need for a fossil fuel heating system and are highly efficient, with 1kW of electricity consumption generating 3kW to 5kW of renewable heat throughout the year.
- d) Daikin's efficient heating and cooling solutions make maximum use of the renewable energy all around us, converting free heat from the air and the sun to deliver completely reliable and controllable heating and hot water for homes, even when temperatures outside are below zero.

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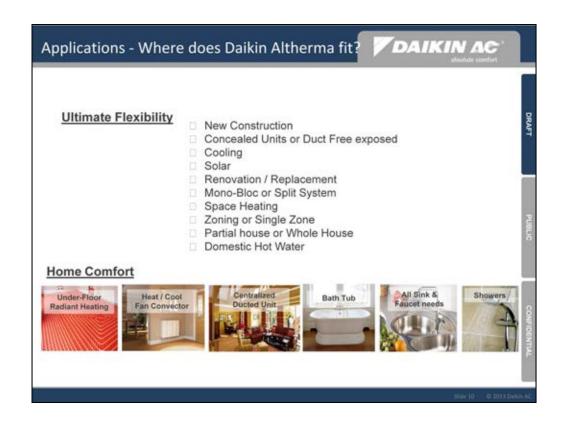
<ul> <li>□ Daikin's Heat Pump range of solu</li> <li>□ Savings on running costs</li> <li>□ Reduction in CO2 emissions</li> <li>□ Flexible and simple installation</li> <li>□ Low noise units</li> <li>□ Eco-efficient design</li> </ul>	<ul> <li>Safe, easy maintenance</li> <li>High operating and service reliability</li> <li>Solutions for new homes and for retrofit</li> <li>Optional year-round comfort with active cooling function.</li> </ul>
via a hydronic (water) circuit. Along wit	h providing the means to cool rooms in summer time, an
via a hydronic (water) circuit. Along wit	
via a hydronic (water) circuit. Along wit	h providing the means to cool rooms in summer time, an e domestic hot water, for total 3 in 1 comfort.  Customized comfort, all wrapped up Installation for a single zone to a whole house  Taking advantage of Daikin's state of the art Air to Water HP

### **DAIKIN AC** Why use a Heat Pump? ☐ Heat pumps are considered the most energy efficient, electrically operated heating and cooling system on the market today. Daikin Altherma air-to-water heat pump delivers between 3 to 5 kWh of usable heat for every 1 Electric kWh of electricity it uses. To measure how efficient a system is we compare the amount of power needed to run it and the energy it Heat pump outputs. This ratio is expressed as the Coefficient of Performance or COP. A traditional electric heater has a COP of around 1: every 1kW of power used produces only 1kW of heat, a gas boiler has a COP of less than 1 ☐ Typically draws approximately 1/3 to 1/4 of the electricity of a standard resistance heater for the same amount of heating, reducing utility bills. This typical efficiency (300% to 400%) compares to 70-95% for a fossil fuel-powered boiler (fuel oil and gas).

# Why use a Heat Pump? As an all electric system, no flammable or potentially asphyxiating fuel is used at the point of heating, reducing the potential danger to users, and removing the need to obtain gas or fuel supplies. The convenience of a single monthly utility invoice for your heating, cooling and hot water needs. May be used to heat water for space heating and domestic hot water (DHW) and can be used to chill water for space cooling. The same system may be used for air conditioning in summer, heating system in winter as well as heating DHW. Daikin Altherma with inverter technology to run a variable speed compressor, reduces cycle losses, and with a turn down ratio of 7 to 10 adds comfort by load matching. It also saves electricity and extends the life of the compressor.



### Applications - Where does Daikin Altherma fit? DAIKIN AC Bi-Valent: Space Heating with an Auxiliary Boiler 1. Space heating application by either the Fan coils/ Convectors/ Daikin Altherma Hydro-box or by an Auxiliary floor heating boiler connected in the system. 2. An auxiliary contact decides whether the Hydro-box or the boiler will operate. heat source like boiler for ultra cold climate heating days 3. The auxiliary contact can be an outdoor Ideal for Refurbishment/Upgrade temperature thermostat, an electricity tariff contact, a manually operated contact etc. 4. Domestic Hot Water in such an application is always produced by the System Tank connected to the Hydro-box, including when the boiler is in operation for space heating.



### What are the key attributes of Daikin Altherma?





- 1. All Equipment contains materials that are fully recyclable.
- Daikin Altherma system inherent design and operational features mean effective tie in to Grid-Tied Solar PV (Low start up amps, operating amps, no locked rotor amps).
- 3. DHW Production with a 3rd Party Solar Thermal solution and using the "Aero Thermal" Daikin Altherma serving as the Auxiliary Solution.
- An air source Heating and DHW solution with NO Localized Gas or Oil consumption thus reduced CO2 emission, NO Gas venting, NO drilling and NO safety concerns.



- Enhanced energy savings via inverter Compressor operation where energy consumption matches the load, with further savings via the Outdoor Reset Function to control water temperatures provided in relation to the current Ambient temperatures.
- Operational efficiencies (COP up to 4.5) similar to or better than Geo-Thermal WSHP solutions, without the added cost of well drilling and land excavation.
- Reduced utility capital costs with typically only a 50A electrical circuit required for the entire Heating, Cooling and DHW Solution.



- Excellent flexibility for the architect / designer and developer to apply the Daikin Altherma system to suit any residence design, scale or performance scope.

  Unobtrusive, space saving and aesthetically pleasing complete Heating, Cooling and DHW

Full utilization of hydronic circuit, meaning small diameter piping, high heat transfer coefficient and the excellent comfort of Low Sound Levels from In-Floor Radiant, Low Velocity Fan Convectors or Radiators.

## 



### How does Daikin Altherma Compare? Air to Air Systems





- 1. The staple of the U.S. Residential Market.
- 2. Market and products continue to evolve and remain dominant, but under more challenge from emerging systems like Geo-thermal & Ductless Mini / Multi-Splits.
- Historically low, the ratio of Heat Pump systems sold is now increasing (> 40% of units sold in CY
- Maintains a strong market advantage with huge replacement market of installed base (85%+ of residential mkt).

Feature / Specification	Note / Comment	
Multi Tiered line up & options	Most are up sell and not commonly utilized (growing though)	
Furnace, HP or Dual Fuel	Customer has options but at a premium and relies on contractors  Typically, Control and optimization is challenging	
Ability for Zone Dampers		

### What advantages to remember about Daikin Altherma?

- 1. Altherma can be HP or Dual Fuel.
- Integrated HP DHW option.
- Daikin system optimized for Heating so strong performance.
- 4. Daikin has INV Compressor.
- **Excellent Zoning** Scope.

### How does Daikin Altherma Compare? Reverse Cycle Chiller (RCC) Systems





- These systems are beginning to emerge in the U.S. and offer the ability to use an Air Source HP tied to a Hydronic Circuit for your Heating and Cooling needs.
- Typically using R-410A refrigerant and promoting COP & EER values (No SEER or HSPF), Full Load COP and EER values are similar to Daikin Altherma.
- Its unclear if DHW is properly integrated or supported. No tanks available.

### Typical Features of Reverse Cycle Chillers

Dual 2-Stage Compressor - 50% or 100% only (Rotary)

No Pump included (or included in efficiency levels)

**Auto-Rotation of Compressors** 

Soft Start-up of Compressors

Anti Freezing Cycle (for Water Piping outside)

Optional 3kW Auxiliary Heater (not included)

Onboard System Controller (No field setting configurable)

### What advantages to remember about Daikin Altherma?

- RCC is Equivalent to MonoBloc,
- Daikin has integrated Pump,
- Daikin has factory Std Aux Heat
- Daikin has INV Compressor
- Daikin has expanded operation range
- Daikin Std Warranty is longer

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### How does Daikin Altherma Compare? DAIKIN AC **Geothermal Water Source Heat Pumps** What advantages to 1. Geothermal systems are heavily leveraged remember about Daikin as a strong efficiency and environmentally friendly solution. Altherma? Growing rapidly in many parts of the 1. Daikin system is designed country and eligible for federal tax credits for Heating, Cooling and until at least 2016. DHW modes Have a strong technology position with 2. Daikin has INV Compressor common utilization of ECM Fan Motors 3. Daikin can deliver and Multi Stage Compressors. equivalent or higher Specification / Feature Note / Comment COP/EER values normally 4. Daikin system eliminates Federal Gov't recognize this. In EU mkt, Renewable Energy HP also recognized as Renewable Energy need for drilling Technology product Highest Efficiency Product Payback verification important to offset available for Residential drilling / excavation costs How much DHW production is capable Integrated DHW function by the Desuperheater.

## One comparison with Geothermal w/w heat pump:



Example house: 36,000 BTU/hr design load at 70°F inside & 0 °F outside

Location: Syracuse, NY (6720 heating degree days)

Total estimated heating energy required: 49.7 MMBTU / season

Average cost of electricity: \$0.13/kw hr

Distribution system: radiant panels with design load supply temperature = 110°F

### GEOTHERMAL WATER-TO-WATER HEAT PUMP OPTION:



Based on simulation using simulation software, a nominal 3 ton water to water heat pump supplying this load from a vertical earth loop has a seasonal COP = 3.28. Estimated installed cost = \$11,800 (earth loop) + \$8750 (balance of system) = \$20,550 (not including distribution system) Deduct for 30% federal tax credit: (\$ -6165) Net installed cost: \$14,385 (not including distribution system)



### AIR-TO-WATER HEAT PUMP OPTION

Based on simulation software, a nominal 4.5 ton (054) split system air-to-water heat pump supplying this load has a seasonal COP = 2.8.
Estimated installed cost = \$10,600 (not including distribution system)

Annual space heating cost: AIR-TO-WATER HEAT PUMP (COP ave = 2.8) = \$676 / yr

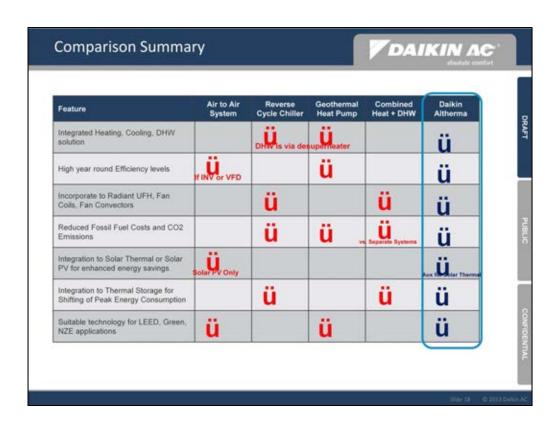
GEOTHERMAL HEAT PUMP (COP ave = 3.28) = \$578 / yr

Difference in annual heating cost: \$98 / year Difference in net installed cost: \$3,785

Simple payback on higher cost of geothermal HP: 3785 / 98 ≈ 38 years

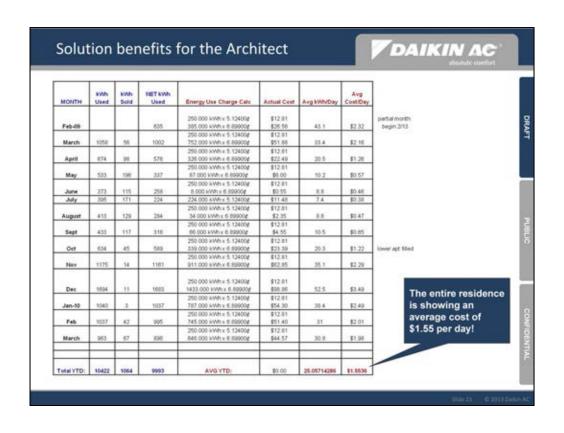
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17



$\ \square$ The freedom to design the home the way	y you intend
<ul> <li>Not necessary to include duct chase, or</li> </ul>	ceiling voids
<ul> <li>Full utilization of open market comport</li> <li>(Towel heaters, Designer Radiators etc.)</li> </ul>	2000년 (1980년 1982년 1일 - 1982년 19
☐ Core components supplied from a single	company
<ul> <li>Decide internal requirements and Dail meet requirements.</li> </ul>	kin Altherma can be selected and sized to
<ul> <li>Discrete and Low Sound level units for satisfaction.</li> </ul>	r easy of placement and high customer
☐ Highly efficient solution	
Strong tie in to LEED or Net Zero build	lings
<ul> <li>Ability to connect Solar Thermal soluti tied Solar PV installation and maximize</li> </ul>	ion to compliment DHW or tie in to a grid e the "INV" compressor benefits
<ul> <li>Enhance the architectural and aesthet compromising on comfort or efficience</li> </ul>	
☐ Maintain the integrity of the landscape	
No need to dig up the yard or surroun	nding area or risk of the water table

# | Low environmental impact | High efficiency system | Maximum return on initial investment | Adapts to solar thermal and solar PV | Low monthly operating costs | Domestic water heating | Radiant heating options | | LEED Platinum Certified | Installed in Oregon early 2009. | Customer has been monitoring energy consumption since then |



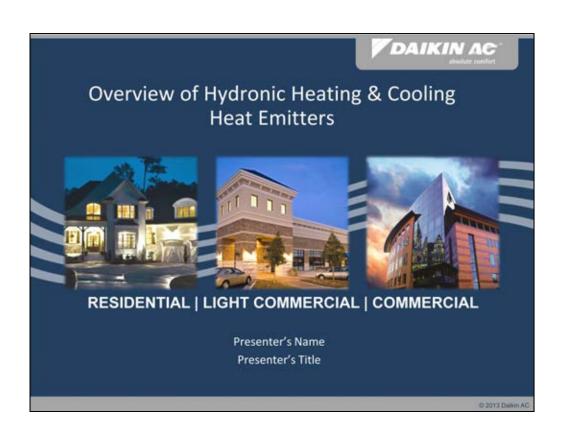
☐ Simplified System Design	
<ul> <li>Easy to use System Selection and Simulation Software</li> </ul>	
☐ Typical System Schematics available	DRAFT
☐ Integrated Pump, Expansion Vessel, Flow Switch	3
☐ Just verify Flow and Pressure Drop of Water Circuit	
☐ Labor Saving Installation	_
☐ Point to point "Dealer Handbook"	
Small Diameter water piping.	-
Use of "Off the shelf" hydronic components.	PUBLIC
<ul> <li>Limited to No on-site brazing or sweat connections</li> </ul>	
<ul> <li>Standardized Thermostat, 2-Way, 3-Way Valve connections</li> </ul>	_
☐ Flexible System Commissioning	
Optimum field settings provided by manufacturer	
<ul> <li>All field settings easily configured to meet customers needs</li> </ul>	ONE.
☐ Intelligent Diagnostics	DEVI
On board system controller with simple 2 digit diagnostic codes	¥
☐ Easy access to diagnostic support via www.drdaikin.com or through SMS	txt.

General
Only one energy supply needed (single invoice).
<ul> <li>Comfortable heating, cooling &amp; DHW system designed to meet any needs.</li> </ul>
$\hfill \square$ Long warranty as standard with ability to buy extended warranty fully supported by Daikin
Compared to gas/oil heating system
☐ No risk for gas or oil leaks, no risk for CO2 contamination.
<ul> <li>Improved installation possibilities (no combustion ventilation, no combustion exhaust gas evacuation, no oil storage).</li> </ul>
Possibility of cooling
Compared to direct electrical (resistance) heating systems
☐ Efficiency 2 to 4 times higher.
☐ More capacity available for the equivalent power input.
Compared to geothermal heat pumps
No expensive drilling or excavation works.
☐ Small installation footprint outside.

## Daikin Altherma advantages Eco-efficient design. Utilization of Renewable energy from the Outside Air. High Full Load and Excellent Part Load Efficiencies. Attractive, "affordable" system price. High operating and service reliability. Low installation costs. Flexible and simple installation. Adaptable to Radiant Floor, Fan Coil & Radiator Applications No local consumption of fossil fuels. 30-98% reduction in total CO<sub>2</sub> emissions. Optional year-round comfort with active cooling function. Simple match up for Solar Thermal and/or Grid Tied Solar PV. Excellent solution for Low Energy / Net Zero Homes

Conclusions		DAIKIN AC stribule confert
<ul> <li>The residential heat are changing;</li> </ul>	ing, cooling and domestic ho	t water markets and requirements
<ul> <li>Energy Prices - the reduced availability</li> </ul>		fuels due to increasing demand and
<ul> <li>Ecological Conce consumption</li> </ul>	rn - efforts to reduce emissio	on of green house gases and energy
energy consump		the drive towards major changes in f achieving ecological targets in an nate change.
and cooling (i.e. cen	ntral air conditioning systems	k alternatives to mainstream heating with combustioned based ducted iler systems) for their homes.
system) for heating	그 가게 가게 되었다. 그렇게 그렇게 그렇게 그 그 그 것이 가게 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그	ackup and thermal solar (hybrid illed water for cooling, and has less ng or excavation).
inverter driven com	pressor heat pump into a hyd	ole alternative by combining an dronic system that heats and cools mestic hot water with thermal solar

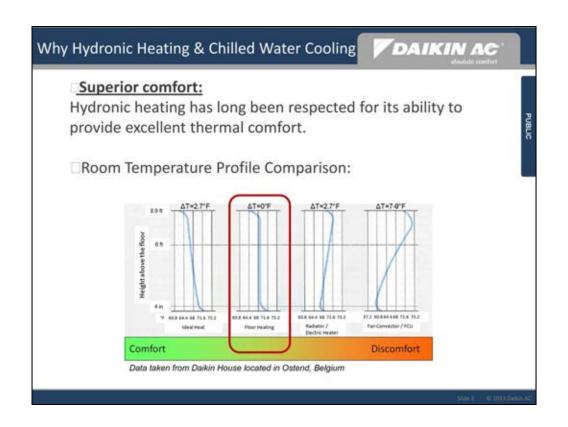


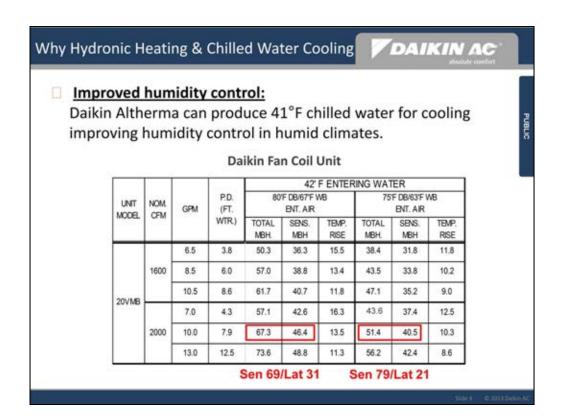


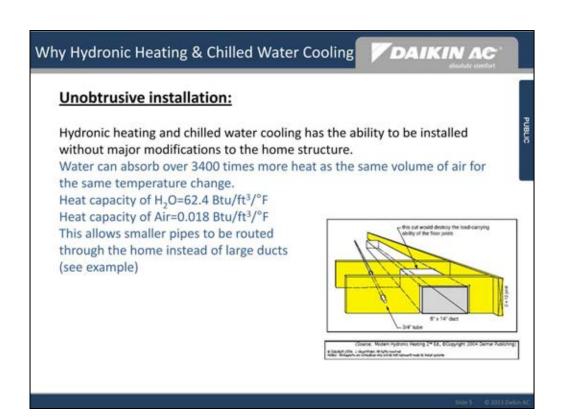
Why Hydronic Heating & Chilled Water Cooling	N AC
<ul> <li>□ Transports Water to Condition the Space         (Heating/Cooling)</li> <li>□ Can Heat Domestic Hot Water (DHW)</li> <li>□ Altherma Heat Pump can Accomplish All Three         Functions (Heating, Cooling &amp; DHW)</li> <li>□ Hundreds of Possible System Configurations to Meet         Exact Comfort Needs</li> <li>□ Can be Connected to an Assortment of Heat Emitters         Like Low Temperatures Radiators, Fan Coil Units, or         Radiant in Floor</li> </ul>	PUBLIC
	Side 2 0 1011 Debth AC

Hydronic heating and chilled water cooling systems use water transported through piping to condition the air temperature inside a residence and heat DHW. Altherma can accomplish all three functions. With hundreds of possible system configurations, the proper design is capable of meeting the exact comfort needs of its owner.

Some systems using Daikin Altherma may be as simple as a heating only application connected to a loop of flexible plastic tubing that warms the floor. Others may use Daikin Altherma connected to an assortment of heat emitters like low temperatures radiators, fan coil units, or radiant in floor. Those same applications can also provide a residence with domestic hot water and chilled water for cooling.









## Why Hydronic Heating & Chilled Water Cooling DAIKIN AC



### Zone-ability:

The Altherma system provides the option of dividing the house into two or more independently-controlled comfort zones. This configuration can reduce energy consumption by allowing for different set-point temperatures in unoccupied areas. It also allows the comfort level of rooms to be adjusted to suit individual tastes.

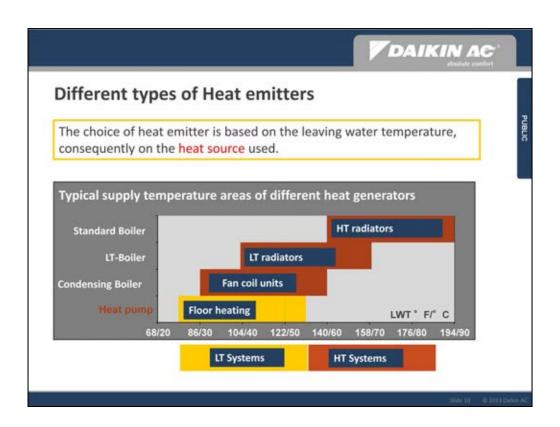
### Zone-ability

Daikin Altherma with individually controlled zones



# □ Clean Operation: (inside and outside the home): A major complaint from dust and airborne pollutants their systems distribute through the house. Using radiant heat emitters, heat is distributed by natural convection. □ Quiet Operation: A properly installed hydronic system can operate with virtually undetectable sound levels in the occupied areas of a home. Low temperature (86°F/30°C to 131°F/55°C) hydronic systems can all but eliminate the expansion noises of piping that are associated with some high temperature hydronic systems. □ Outdoor heat pump unit is quiet due to inverter driven compressor; the majority of the time the system is operating on lower capacity (can be less than 45 dBA-sound power) in a part load condition.





## Heat transfer



### Definition

 When an object or fluid is at a different temperature than its surroundings or another object, transfer of thermal energy occurs in such a way that the body and the surroundings reach thermal equilibrium.

 $\square$  second law of thermodynamics: heat transfer always occurs from a higher temperature object to a cooler temperature one.

- There are three different types of heat transfer
  - 1. Conduction
  - 2. Convection
  - 3. Radiation



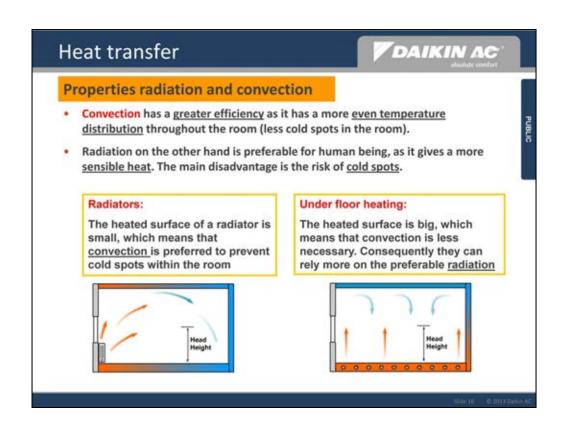
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# Heat transfer Conduction Heat is transferred by conduction when adjacent atoms vibrate against one another. The bigger the vibration, the hotter the material. For example, a spoon in a cup of hot soup becomes warmer because the heat from the soup is conducted along the spoon. Conduction is greater in solids, where atoms are in constant contact. In liquids and gases, the molecules are usually further apart, giving a lower chance of molecules colliding and passing on thermal energy. Heat emitters for domestic heating, do not rely on conduction to release their heat.

# Convection • Convection is the transfer of heat energy between a solid surface and the nearby liquid or gas in motion. As fluid motion goes faster the convective heat transfer increases. • When a liquid is heated, the molecules at the bottom move with bigger vibrations | They take up more space which means that the density goes down | Due to the lower density, the fluid rises | It gives its energy to the fluid above, and cools down | It becomes denser again and falls back to the bottom | A convection current is set up | The hotter volume transfers heat towards the cooler volume of that fluid

# Radiation Thermal radiation is the process by which the surface of an object radiates its thermal energy in the form of electromagnetic waves. All objects with a temperature above absolute zero radiate energy. The frequency of the electromagnetic waves is situated in the infra-red region No medium is necessary for radiation to occur; radiation works even in and through a perfect vacuum. Radiation depends mainly on the surface temperature

# Heat transfer with radiators • The odd thing with radiators is that they are actually somewhat misnamed. Most of the heat which comes from them is actually by convection. The exact distribution radiation/convection depends on the radiator type. • Radiators work by heating the air which flows past them. Warm air rises from the radiators and colder air in the room falls. • This circulation develops a flow of air around the room sending warm air from the radiator and delivering cooler air back to be heated. Under floor heating relies more on radiation: see further on





### Column radiators: cast iron

- These days, two types of cast iron radiators are used:
  - 1. Old reconditioned or reclaimed cast iron radiators
  - 2. Reproduction cast iron radiators.
- These types of radiators are mainly used in public buildings such as older hospitals and schools. Although recently, reproduction cast iron radiators became more fashionable, which reinforced again the use of cast iron radiators in new build houses or for refurbishment.



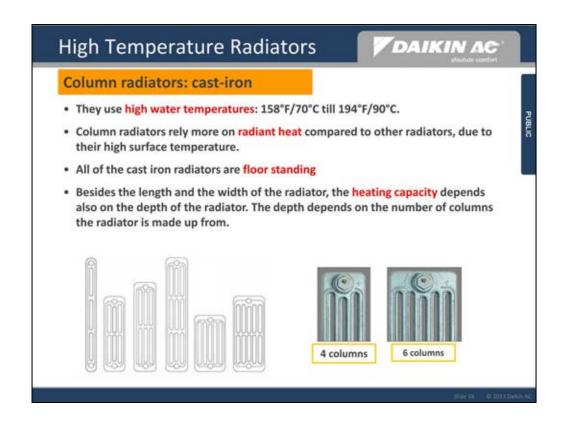
Old cast iron radiators, mainly used in public places

Weil McLain Co.



New fashionable cast iron radiator, to give an 'old-school' feeling

Side 17 0 2013 Data (c)



Weil McLain



Column radiators: cast iron

Advantages

Lasting effect

Cast Iron radiators are most well known for their lasting heat effect, thanks to the high thermal mass of iron. The heat generated by cast iron radiators lingers on for a long time after the radiator has been switched off.

### · High heating output

Compared to other heat emitters, cast iron radiators provide a high heating output thanks to their maximized surface area.

### Multiple sizes

Cast Iron radiators come in multiple sizes. You can fit them in the smallest corner of your house or you can even fit them in the most unusual place. The customer can choose the amount of columns desired, which determines the radiators heating ability as well as the size.

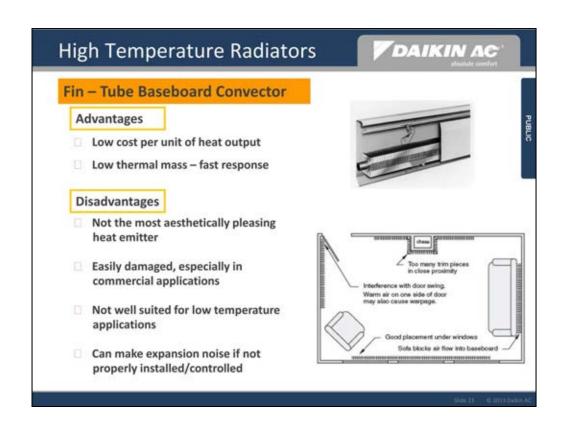
· Robust, compared to other heat emitters

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# ## Column radiators: cast iron Disadvantages • Weight and dimensions Compared to more modern heat emitters, cast iron radiators are large and have a high weight. • Not stylish Although the fact there are many new, more fashionable cast iron radiators which give a traditional look, they are not that stylish compared to newer types of heat emitters • High water content This will result in an overall increase in the system's water content for central heating. This means you will spend more to heat up all that water. • Iron can rust

# Following Temperature Radiators Column radiators: stainless steel Column radiators made of stainless steel are also tubular steel radiators that look similar to cast iron radiators. In stead of cast iron, they are using welded sections of tubular steel. These radiators are floor standing, and emit most of their heat by radiation The stainless steel column radiators are developed to overcome some disadvantages of the cast iron column radiators, while maintaining the advantages Cast iron column radiators Stainless steel column radiators Cast iron column radiators Stainless steel column radiators

# Column radiators: stainless steel Advantages (compared to cast iron) • Lighter Stainless steel column radiators are a lot lighter then cast iron radiators. Consequently they are easier to transport and to handle. • Cheaper These radiators are constructed in such a manner that there is only the minimal wastage of raw material and hence they are cost-effective and cheaper than cast iron radiators. • Attractiveness Stainless steel column radiators are supplied in a finished color unlike cast iron radiators that are normally supplied in primer in readiness for a finish coat. • Stainless steel doesn't rust



# High Temperature Radiators Convector radiators Convector radiators are the most commonly installed radiator type. The front of the convector radiator is called the 'water plate'. It consists of two formed steel sheets welded together at their perimeter and across the face. The upper and lower portions of the water plate act as headers. Several vertical flow channels run between these headers.



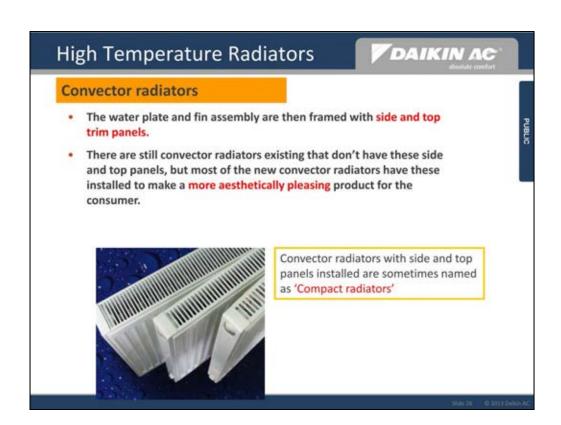
### Convector radiators

- A sheet of thin folded steel is welded to the back of the water plate to create
  conductor fins that enhance convective heat transfer. Only a small part of the
  heat transfer will be radiating directly from the water plate (80% conduction,
  20% radiation).
- The fact that most of the heat transfers occurs through convection, leads to a
  greater efficiency and a more even heat distribution throughout the room.
- The fins also enlarge the heating surface, which approximately doubles the heating output.

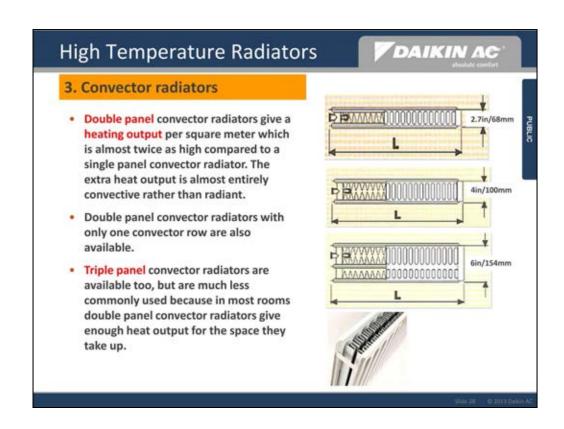


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# ## Convector radiators | To increase heat output without changing face dimensions, manufacturers join two or sometimes three water plates assemblies together into a single assembly | The simplest convector radiators are single panel | The appropriate choice for small radiators where a low heat output is required | The appropriate choice for larger radiators where the heat is to be disbursed over a wide area for even heating | Their narrow profile allows them to be mounted quite close to the wall, which is occasionally a consideration | The properties of the properties of the wall of the properties of the properties of the wall of the properties of the properties of the wall of the properties of the properties



# Convector radiators • Convector radiators can be either 'seam top' or 'roll top'. • These terms refer to the way in which the steel sheets which form the radiator are joined together along the top edge. • The seam top types are generally slightly cheaper and have a slightly higher heat output than the roll top types, but these differences are almost negligible. • The roll top types offer a round more easily cleaned surface.



### Convector radiators

### Advantages

### Heat output

For a given physical size of radiator, the convector radiators deliver the highest heat output of the radiators.

### Fast response

Convector radiators have a very low thermal mass relative to its heat output capability. This allows a fast response if there is a heating demand in a cold place.

### Low water content

The internal volume of the water plate is very low relative to a typical cast-iron radiator of similar frontal area. Low water content radiators reduce the system's overall water content therefore saving you money in heating bills.

### Big variety

Convector radiators are available in a wide variety of sizes with varying heat output per square meter.

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### Panel radiators

- Panel radiators are the same as convector radiators, with the only difference that panel radiators don't have fins on the back of the water plate.
  - □ Panel radiators rely more on radiant heat compared to convector radiators, which leads to less efficiency and potential cold spots within the room.
- The fins on the convector radiators approximately double the heating output. This means that a single convector radiator will have a very similar heat output for the same size as a double panel radiator, at the same cost.
- Panel radiators are not that common, convector radiators are used in stead.

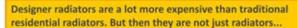
Remark: the naming 'panel radiator' and 'convector radiator' are frequently mixed. Most of the time when someone talks about 'panel radiators', they're talking about 'convector radiators.

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### **Designer radiators**

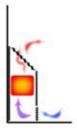
- . Designer radiators is a catch all term for the more expensive radiators.
- The variety is almost endless and includes floor and wall mounted, cast iron and aluminum, stone and marble, stainless steel, tubular, bathroom vanities, stylized towel rails ...
  - designer radiators come in all shapes and sizes, you're only limited by your imagination
- Radiators are now designed to blend in with your décor or can even stand out and attract attention.
- A very popular designer radiator is the tubular towel rail, that provide a more aesthetic solution to heating a bathroom and warming/drying towels
- Cost is not the primary consideration leading to the purchase of such kind of radiators.



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## Low Surface Temperature Radiators Low surface temperature radiators are low water content radiators with a protective external casing designed to prevent the young and old from burning themselves. Most important applications: health care buildings, local authorities, commercial buildings, bedrooms. When the system is running at maximum design output, the heating



The actual radiator is a fin covered heat exchanger inside the casing that releases it's heat via grills at the top of the casing, while allowing cooler air to enter the casing through grills at the bottom.

The rely on air movement through convection to distribute heat

Disadvantage: low heat output

devices should not exceed 109°F / 43°C.



550±34. © 2013 DeNo A

## Low Temperature Radiators



## All types of HT Radiators can be used as LT Radiators

- The <u>smaller temperature difference</u> between the room and the radiator, means that the heat output per square meter will be less compared to High Temperature Radiators.
  - ☐ To achieve the same heat output as with HT Radiators, LT Radiators need to be bigger dimensioned.
- Large sized LT Radiators have two advantages:
  - ☐ they create <u>better thermal comfort</u> conditions due to small temperature differences in the room
  - less cold spots in the room thanks to the bigger dimensions

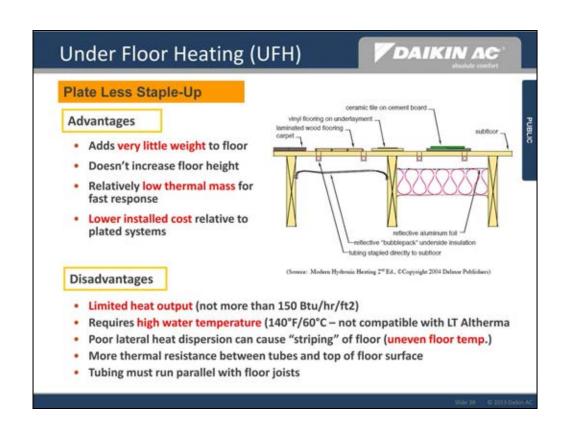
Due to their low temperature range (104°F/40°C to 148°F/65°C), LT Radiators can be used in combination with Heat Pumps

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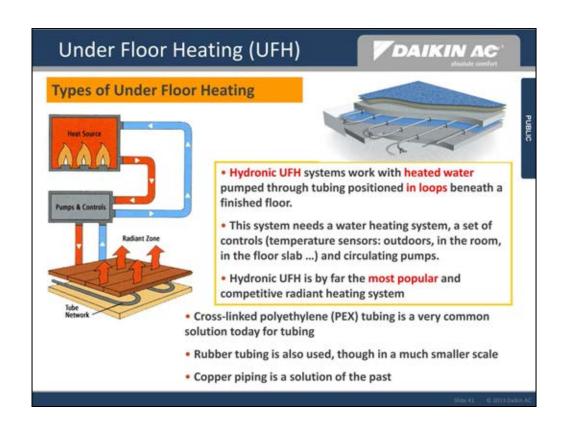
## DAIKIN AC Fan coil units (FCU) Also called: Fan assisted convectors . These units actively draw in cool air, heat it and expel the warm air. To do so, each unit includes a low volume fan which directs cool air over a heat exchanger. The fan will operate until the desired temperature has been reached, which is measured with a thermostat. · Fan coil units have one big advantage: by forcing air movement, they can heat up a room very quickly. But they have also one big disadvantage: as they require electricity to drive the fan they can be very expensive to run on a long term basis · This makes Fan coil units are most applicable as 'back-up' heat emitters, or in places where other heat emitters can not be used. Due to their low temperature range (86°F/30°C to 122°F/50°C), Fan coil units can be used in combination with Heat Pumps.

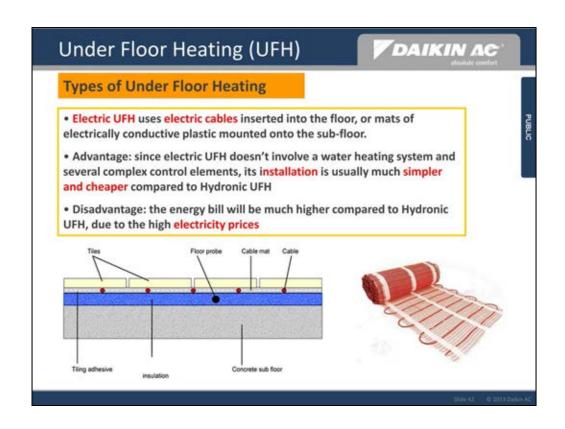
## Under Floor Heating (UFH) DAIKIN AC **Principles** · Floor heating systems are a simple concept: a source of heat energy in the tubing beneath the floor, radiates heat into the floor covering and hence to the room above. Adequate insulation is needed beneath the tubing or beneath the heated slab, to optimize the heat output. Most manufacturers recommend a minimum of 1in/25mm of Extruded Polystyrene (EPS), but these levels should be higher in the coldest climates. · Under Floor Heating can be used in combination with LT Boiler Condensing Boiler ☐ Heat Pump Solar Technology Water temperature range of water leaving the heating system to the tubing: 77°F/25°C to 113°F/45°C



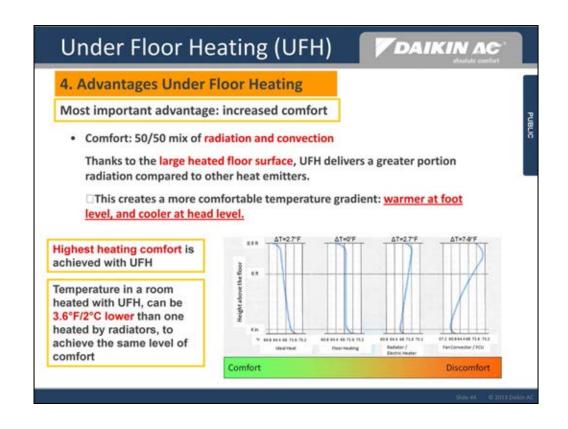


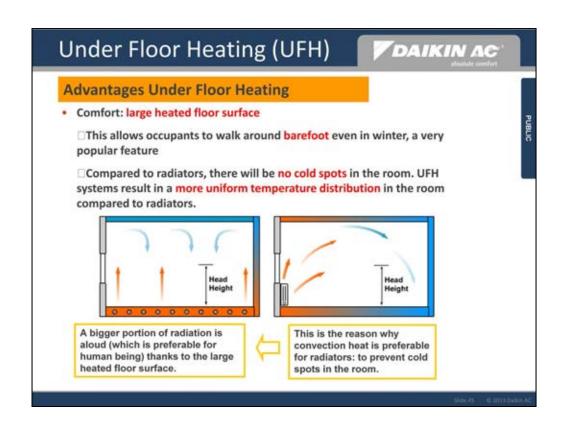
# There are three main types of radiant floor heating: 1. Radiant Hot water UFH or Radiant Hydronic UFH 2. Radiant Electric UFH 3. Radiant Air UFC • Air UFC: it's possible to use hot air to heat the floor and the home through the heated floor. • This a rather inefficient solution as air cannot hold large amounts of heat. • Radiant Air UFH systems are seldom installed in residential buildings





# Types of Under Floor Heating When to use Electric UFH and Hydronic UFH Make a comparison based on lower installation cost (Electric UFH) and on lower energy bill (Hydronic UFH) Electric UFH is a better choice when the goal is to heat small areas like a bathroom or a kitchen (when we don't want to install a wider system all over the house), thanks to the lower installation cost Hydronic UFH systems is a better choice when the goal is to heat a large area or the entire house, thanks to the lower energy bill. Hydronic UFH system is the most beneficial UFH system, and is by far the most popular one.





# Advantages Under Floor Heating Comfort: better hygiene for asthma sufferers Radiators generate convection currents in the air of the room, which circulate the dust along with heat. UFH systems produce no such convection currents. The moisture content of the warmth produced by UFH is also too low for dust mites Comfort: quiet operation Unlike radiators there is no gurgle of water through baseboard radiators or creaking from expansion and contraction Unlike FCU, there is no noise from a fan or airflow through ducts Increased comfort compared to radiators and FCU, is the most important advantage of Under Floor Heating.

# Under Floor Heating (UFH)



### **Advantages Under Floor Heating**

· Energy savings: 15% - 40% compared to radiators

### □lower thermostat settings

Temperature in a room heated with UFH, can be (36°F /2°C) lower than one heated by radiators, to achieve the same level of comfort. This means that people can keep their thermostats lower and thus realize significant energy savings

### □lower boiler temperature

This is possible thanks to the large heating floor surface. This results in a higher efficiency, and thus energy savings

### less air infiltration

FCU can significantly increase or decrease air pressure in different parts of the building, which in turn can increase air infiltration rates. This will not happen with UFH and thus leads to energy savings

### solar hot water

The relatively low water temperature required provides an opportunity to utilize solar hot water

Zoning the system is important, since maintaining different temperatures in different parts of the house allows energy savings and can respond to different needs

47

# Under Floor Heating (UFH)



### **Advantages Under Floor Heating**

### Low service costs

UFH systems are practically maintenance free, and the piping used has a lifespan of up to 100 years

### Aesthetics and Place saving

**UFH** is invisible

- UFH doesn't take up valuable wall space which gives a greater freedom as to where furniture can be placed.
- UFH can be used in spaces with high ceilings, where the output of radiators would be lost to the higher parts of the room
- · UFH can be used with concrete floors and all types of wooden floors
- UFH can be used with all types of floor covering (stone, tiles, wood, carpets, vinyl, ...)
- · With UFH you prevent discoloration of paintwork, peeling of paper, ...
- Cleaning of the floors is easier when no radiators are installed, and wet floors dry very quickly

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# Under Floor Heating (UFH) DAIKIN AC



# **Disadvantages Under Floor Heating**

### Slow thermal response

This leads to lower overall efficiency for spaces occupied for relatively short periods, due to the heat lost during the longer warm-up and cool-down periods.

The thermal response time depends on the type of flooring. Wooden flooring can take 30 minutes to an hour, whereas concrete flooring can take up to several hours to heat up.

Better control compared to radiators is needed (working with schedules)

### Limited heat output for small rooms

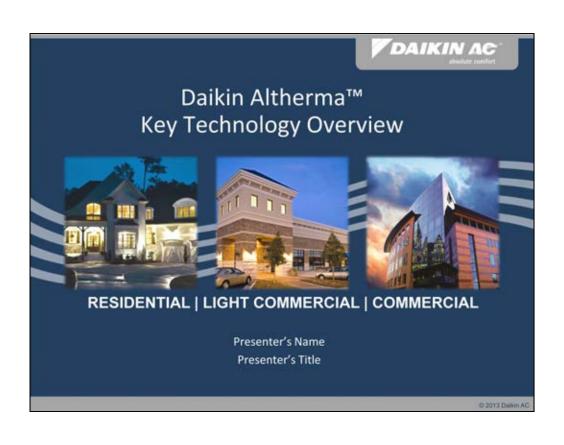
Limited heat output due to limitation on maximum comfortable floor temperatures. This may be insufficient for small rooms with large heat requirements and large losses (e.g. bathrooms). In this extra radiators/FCU can be used.

### Heat loss into the ground.

There is potential for significant heat loss into the ground. This reduces the overall efficiency of the system.

# Under Floor Heating (UFH) DAIKIN AC **Disadvantages Under Floor Heating** Cooling is difficult Most of the commercialized floor heating systems do not offer cooling, while FCU can provide both cooling and heating. Cooling with under floor heating gives an unpleasant feeling and there is a risk of condensation on the cool surface. **Higher Installation cost** Compared to radiators and FCU, the installation cost of Under Floor Heating will be more expensive □When room-by-room zoning is needed, a whole set of controls will be necessary Difficult to install UFH in existing buildings due to the need to remove and relay floors, or possibly ceilings below for upper-floor applications □When a traditional boiler is used, extra accessories are required





# Condensing Unit Technology Overview DAIKIN AC



### Aero Spiral Fan

The bent fan blade edges control air eddies of the blade edge, drastically reducing operating sound.

### **Bell Mouth Guides**

Smooth air inlet bell mouth added to the bell mouth intake to reduce turbulence.

### Super Aero Grille

Refined ventilation mechanism enables further reduction in required fan power.



### Digitally Commutated Fan Motors

Efficiency improved in all areas compared to conventional AC motors, especially at low speeds.

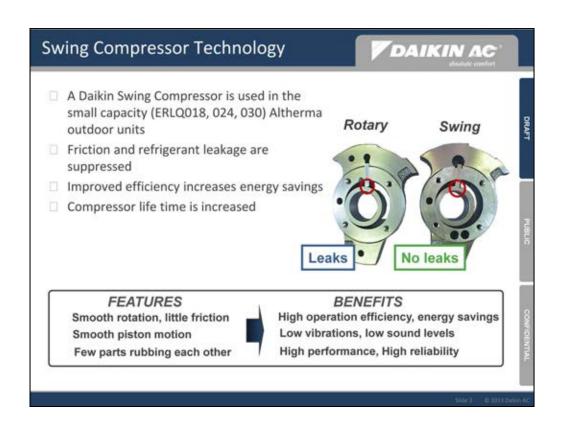
### Sine Wave DC Inverter

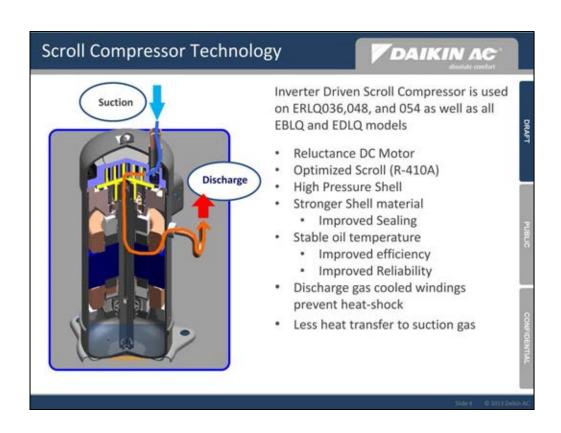
Use of the smooth sine wave PWM smoothes motor rotation, further improving operating efficiency and reducing offensive operating sounds.

### **Reluctance Digitally Commutated Compressor**

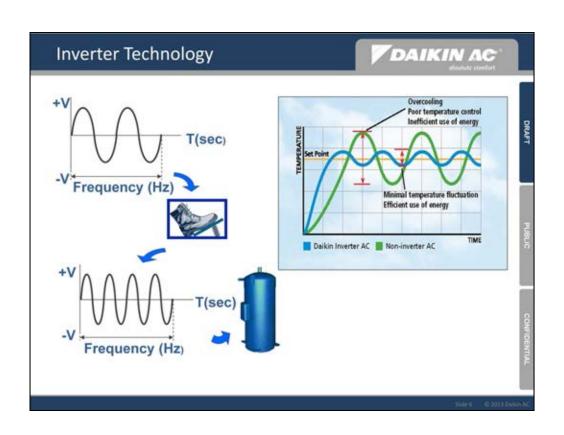
Overheating losses are reduced by pressurizing the area around the motor, boosting energy saving performance in conjunction with other features.

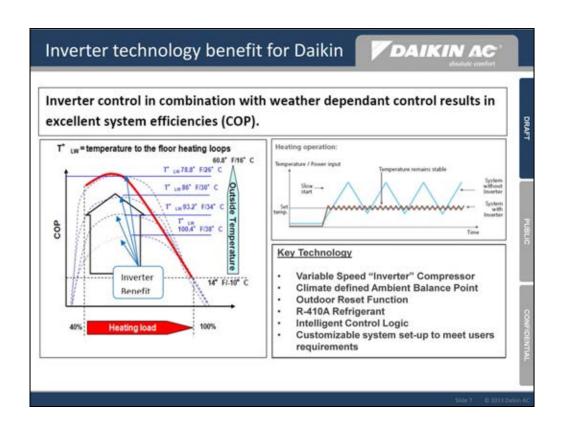
Applicable to all ERLQ, EBLQ, EDLQ Models





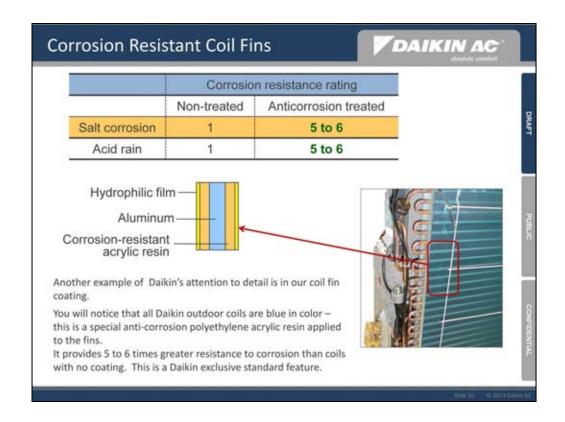
W	hy is an Inverter Different?	le confort
	An inverter is a variable speed drive that changes the electrical frequency being fed to a motor.	DRAFT
	When this technology is applied to a compressor's motor, we can easily vary the air conditioning systems operating capacity.	
	Think of the inverter drive controlling a compressor like a throttle pedal controls a cars engine.	PUBLIC
		CONFIDENTIAL
	Side 5	© 2013 Diskin AC





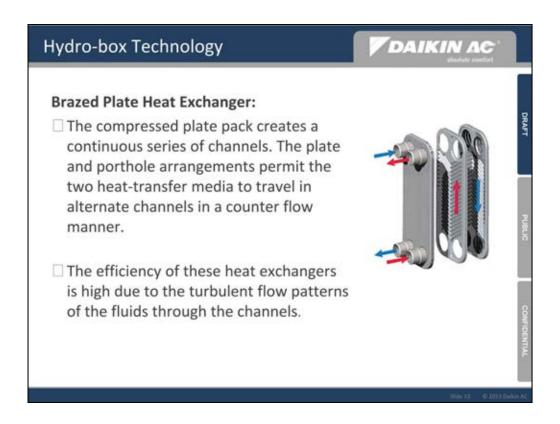
	should confort
☐ Very low startup amperage	
☐ No locked rotor amps	
$\square$ No stress on windings or compressor frame	
□ No "light flicker"	
☐ Lubrication of bearings increases before spe	eed increases
System pressures increase gradually reducing	ng noise and stress on piping
☐ Quiet compressor startup	
<ul> <li>Increased reliability due to 70% to 80% ope maximum speed (less wear)</li> </ul>	rational time is less the
$\square$ Idea for backup generator and off grid phot	o voltaic solar applications

Great Heating Performance	
<ul> <li>Allows compressor to increase speed during cold outdoor ambient conditions.</li> </ul>	
☐ Generates higher	
☐ Head pressure	
☐ Discharge gas temperatures	- 1
☐ Discharge air temperatures	ā
Attains same heat output as competitive systems with Electric Booster Heat, but doesn't use the extra energy.	į į
☐ Improves performance throughout the entire run sequence.	- 1
	S

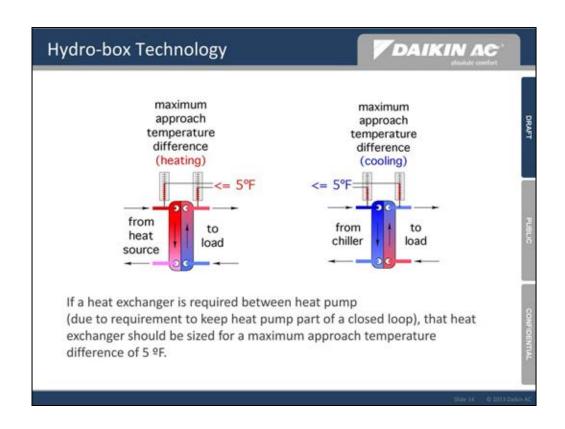


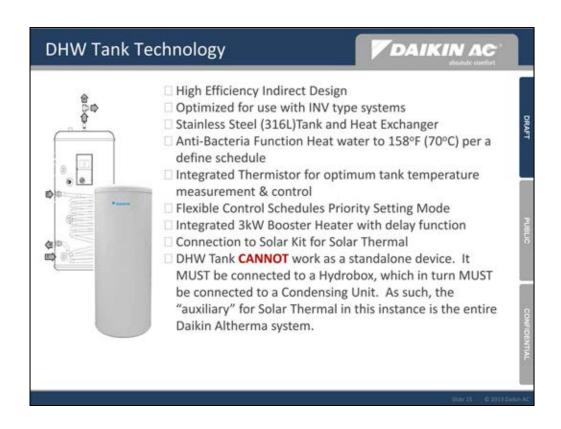




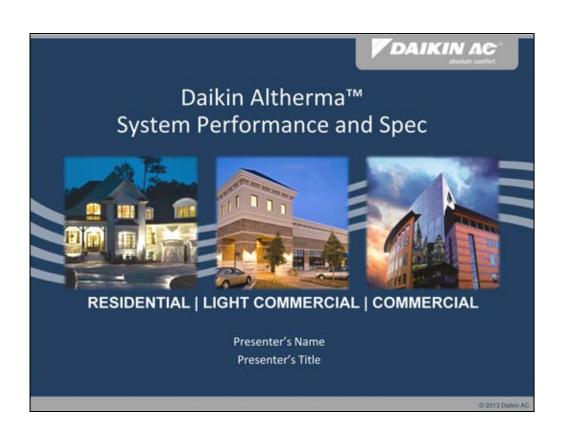


How the brazed heat exchanger operates. The flow pattern of the brazed heat exchanger is similar to any other plate heat exchanger











# All Daikin Altherma components have been engineered to satisfy the following: UL-1995 – Safety Standard for Heating & Cooling Equipment. Int'l Plumbing Code – All applicable requirements for the product are addressed in the product portfolio. Note: Application requirements should be reviewed. National Std Plumbing Code – All applicable requirements for the product are addressed in the product portfolio. Note: Application requirements should be reviewed.

Testing & Rating - Performance & Efficiency	AC'
<ul> <li>Currently no nationally recognized testing and rating standard exists for Daikin Altherma type technology (i.e. Air to Water Heat Pump for Heatin DHW and Cooling).</li> </ul>	e
The U.S. DOE have awarded Daikin Altherma a waiver, BUT the terms of the waiver allow Daikin to "fully" promote the efficiency of the system p EU test procedures.	200
The Waiver makes alignment to incentives and rebate programs associa to "products" a challenge, but Daikin have seen good success in using Altherma in applications where the "entire building" envelope is pursuir incentives and rebates.	2
<ul> <li>In line with the terms of the Waiver Daikin have submitted certified test data to the DOE for their records.</li> </ul>	
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# DOE Waiver – why was it issued?



- 1. Precedence of Carrier and Nordyne waivers for similar integrated systems in 1990's
- 2. Inability to adequately test and rate Air to Water Heat Pump systems with existing testing and rating standards, especially considering the following:

### A. AHRI Std 210/240

- 1) Aimed at traditional HVAC systems
- Defines Ambient Condition, Indoor Entering Air Conditions, Pipe Lengths, Air Flow Rules
- 3) Does NOT define:
  - a. LWT requirements, What kind of Heat Emitter must be used (Under-Floor, Fan Coil, radiator etc) and thus the "Indoor Entering Air Conditions" are an unknown.
- B. GAMA RWHR
  - 1) Aimed at Residential Storage Water Heaters
  - 2) Defines Indoor Entering Air Conditions, DHW Set-Point Rate, DHW Draw Rates
  - 3) Does NOT define:
    - a. Ambient Conditions (Altherma heat source is installed outside, HP Water Heater is installed Indoors)
    - Pipe Lengths (Altherma has a Refrigerant and/or Water Pipe Length to be considered)

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# **Performance Summary**



### ERLQ018, 024, 030 with EKHB\_030



Small Capacity "Split" Type Outdoor Unit			ERLQ018BAVJU	ERLQ024BAVJU	ERLQ030BAVJU	
	Heating	Btu/hr	19,620	23,340	28,760	
Nominal capacity	Cooling	Btu/hr	24,570	27,840	28,560	
	Heating	kW	1.35	1.66	2.21	
Nominal input	Cooling	kW	2.36	2.87	3.06	
COP			4.25	4.12	3.81	
EER			10.41	9.7	9.33	

Measuring conditions: Heating Ta DB/WB 44.6°F/42.8°F (7/6°C) - LWC 95°F (35°C) (DT=9°F (5°C)

- Cooling Ta 95°F (35°C) LWE 64.4°F (18°C) (DT=9°F (5°C)
- \* Booster heater operation from 95°F (35°C) onwards
- (1) These conditions are based on under floor heating/cooling application

The U.S. Department of Energy (DOE) has issued Daikin with Waivers (Case number: CAC-024, as published from page no. 34,731 in the DOE Federal Register on June 18th, 2010, and Case number CAC-028 as published from page no. 11,438 in the DOE Federal Register on March 2nd, 2011) and assigned an "Alternate Test Procedure" detailing testing requirements to establish full load COP and EER values and provision for calculating the Seasonal Performance Factor (SPF).

Note 1: Full Load COP and EER values have been established per testing and rating in accordance to European Standard EN 14511, Air conditioners, liquid chilling packages and heat pumps with electrically driven compressors for space heating and cooling.

Note 2: The Seasonal Performance Factor (SPF) of Heating operation and DHW is rated in accordance to European Standard EN 15316, Heating systems in buildings – Method for calculation of system energy requirements and system efficiencies. As this standard is a calculation method, the SPF characteristics are automatically calculated based on individual equipment selections made with the "Daikin Altherma Simulator" selection software. For further details on this selection software, please contact your local Daikin sales office.

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# **Performance Summary**



### ERLQ036, 048, 054 with EKHB\_054



SPLIT TYPE OUTDOOR UNIT 036/048/054			ERLQ036BAVJU	ERLQ048BAVJU	ERLQ054BAVJU
Manufact consider	Heating	Btu/hr	38,200	47,800	54,600
Nominal capacity	Cooling	Btu/hr	47,600	59,100	60,600
Maminalianut	Heating	kW	2.46	3.17	3.83
Nominal input	Cooling	kW	3.79	5.78	6.77
COP			4.55	4.42	4.18
EER			12.4	10.2	8.9

Measuring conditions: Heating Ta DB/WB 44.6°F/42.8°F  $(7/6^{\circ}C)$  - LWC 95°F  $(35^{\circ}C)$  (DT=9°F  $(5^{\circ}C)$  - Cooling Ta 95°F  $(35^{\circ}C)$  - LWE 64.4°F  $(18^{\circ}C)$  (DT=9°F  $(5^{\circ}C)$  \* Booster heater operation from 95°F  $(35^{\circ}C)$  onwards

- (1) These conditions are based on under floor heating/cooling application

The U.S. Department of Energy (DDE) has issued Daikin with Walvers (Case number: CAC-024, as published from page no. 34,731 in the DDE Federal Register on June 18th, 2010, and Case number CAC-028 as published from page no. 11,438 in the DDE Federal Register on March 2nd, 2011) and assigned an "Alternate Test Procedure" detailing testing requirements to establish full load COP and EER values and provision for calculating the Seasonal Performance Factor (SPF).

Note 1: Full Load COP and EER values have been established per testing and rating in accordance to European Standard EN 14511, Air conditioners,

liquid chilling packages and heat pumps with electrically driven compressors for space heating and cooling,

Note 2: The Seasonal Performance Factor (SPF) of Heating operation and DHW is rated in accordance to European Standard EN 15316, Heating systems in buildings – Method for calculation of system energy requirements and system efficiencies. As this standard is a calculation method, the SPF characteristics are automatically calculated based on individual equipment selections made with the "Daikin Altherma Simulator" selection software. For further details on this selection software, please contact your local Daikin sales office.

# **Performance Summary**



### EDLQ036, 048, 054 and EBLQ036, 048, 054

MONOBLOC OUTDOOR UNIT			HEATING ONLY			REVERSIBLE (HEAT PUMP)		
036/048/054		EDLQ0368A6V	EDLQ048BA6V	EDLQ054BA6V	EBLQ036BA6V	EBLQ0488A6V	EBLQ054BA6V	
Nominal	Heating	Btu/hr	38,200	47,700	54,600	38,200	47,700	54,600
capacity	Cooling	Btu/hr			*	43,800	54,500	57,000
Nominal input	Heating	kW	2.53	3.33	3.93	2.53	3.33	3.93
	Cooling	kW			-	3.91	5.79	6.43
COP		4.32	4.2	4.07	4.32	4.2	4.07	
EER				- 1	11.21	9.42	8.88	

Measuring conditions: Heating Ta DB/WB 44.6°F/42.8°F (7/6°C) - LWC 95°F (35°C) (DT=9°F (5°C)

- Cooling Ta 95°F (35°C) LWE 64.4°F (18°C) (DT=9°F (5°C)
- \* Booster heater operation from 95°F (35°C) onwards
- (1) These conditions are based on under floor heating/cooling application

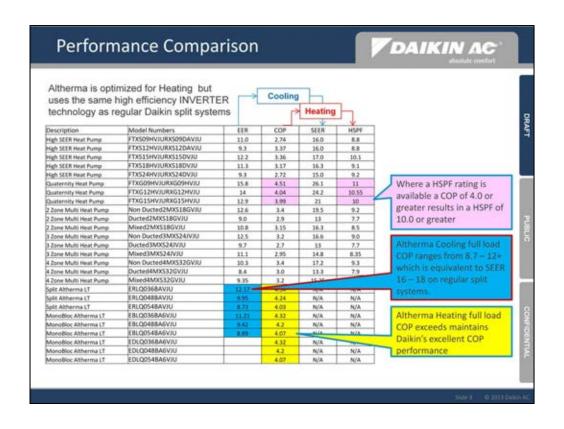
The U.S. Department of Energy (DOE) has issued Daikin with Waivers (Case number: CAC-024, as published from page no. 34,731 in the DOE Federal Register on June 18th, 2010, and Case number CAC-028 as published from page no. 11,438 in the DOE Federal Register on March 2nd, 2011) and assigned an "Alternate Test Procedure" detailing testing requirements to establish full load COP and EER values and provision for calculating the Seasonal Performance Factor (SPF).

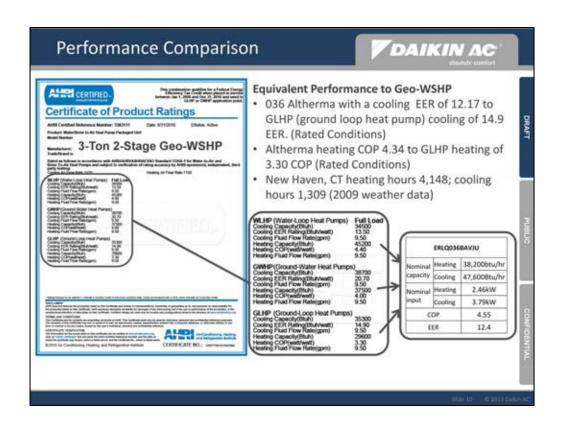


Note 1: Full Load COP and EER values have been established per testing and rating in accordance to European Standard EN 14511, Air conditioners, liquid

Note 2: That Load can be a surple of the electrically driven entangened per testing and acting in accordance to European Standard (N 14911, Air Condicioners, Indud chilling packages and heat pumps with electrically driven compressors for space hearting and cooling.

Note 2: The Seasonal Performance Factor (SPF) of Heating operation and DHW is rated in accordance to European Standard EN 15316, Heating systems in buildings — Method for calculation of system energy requirements and system efficiencies. As this standard is a calculation method, the SPF characteristics are automatically calculated based on individual equipment selections made with the "Daikin Altherma Simulator" selection software. For further details on this selection software, please contact your local Daikin sales office.





# Performance Statement (to meet CA Title 24)



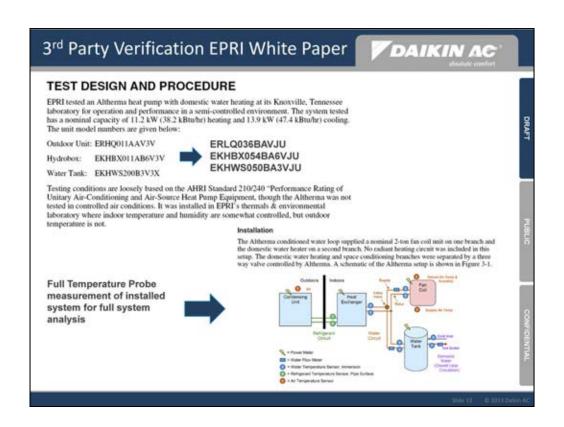
Daikin Altherma is an Integrated Air to Water Heat Pump System designed to separately deliver Space Heating, Space Cooling and supplying hot water for an connected DHW indirect tank.

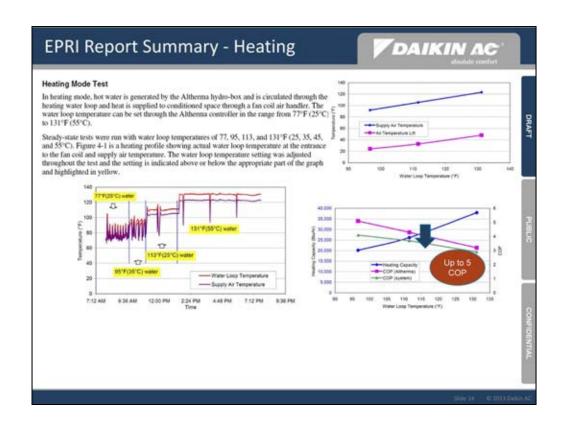
The existing test procedures in the U.S. do not adequately define testing parameters for Air to Water systems and thus the U.S. DOE awarded Daikin Altherma a Waiver (No.s CAC-024, CAC-028) from those test procedures and instead instructed that Daikin use the EU test procedure (EN14511) as an alternate rating method.

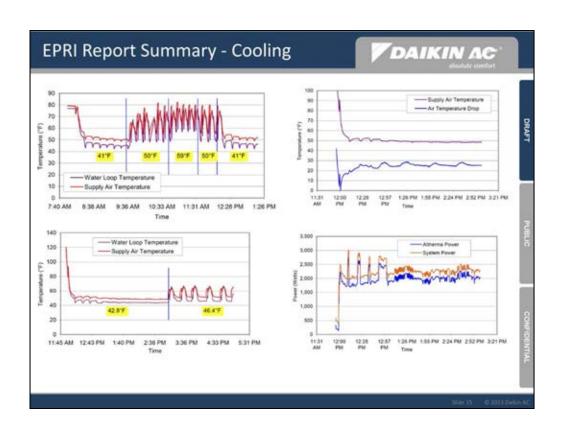
The EN14511 testing and rating standard provides metrics to determine the system full load EER and COP. However to meet Title 24 requirements in CA, it is necessary to submit performance values for SEER, HSPF as well as E.F. for the DHW portion of the system (if utilized).

Operation Mode	Metric	Note	Proposal
HEATING	COP	Full Load Efficiency	Use DOE Certified (EN14511) Values per U.S. DOE Waiver
HEATING	HSPF	Seasonal Efficiency	Use CEC COP > HSPF Calculation Method (HSPF = 3.2*COP-2.4)
coounc	EER	Full Load Efficiency	Use DOE Certified (EN14511) Values per U.S. DOE Waiver
COOLING	SEER	Seasonal Efficiency	Use EER at 95F & 82F and utilize std SEER calculation
DOMESTIC HOT	Alternative E.F.	Energy Factor (DHW)	Use COP at Nominal Condition with leaving water temp of 131F and base

### Performance Statement (to meet CA Title 24) CEC approved of Daikin Altherma systems Space Heating Water Heating Space Nominal Combined Description Model Number Capacity Heating Cooling Efficiency Hydronic (Tons) HSPF SEER E.F. E.F. ERLQ018BAVJU Split Altherma LT 1.5 2.4 13 2.4 ERLQ024BAVJU ERLQ030BAVJU Split Altherma LT Split Altherma LT 2.4 13 2.4 2.4 2.4 Split Altherma LT ERLQ0368AVJU 11 13 Split Altherma LT ERLQ048BAVJU 4 11 2.4 13 2.4 ERLQ054BAVJU Split Altherma LT 4.5 2.4 2.4 11 13 2.4 2.4 Monobloc Altherma LT EBLQ036BA6VJU 4 11 13 Monobloc Altherma LT EBLQ048BA6VJU 5 11 2.4 13 2,4 2.4 EBLQ054BA6VJU 4.5 Monobloc Altherma LT 13 2.4 11 2.4 Monobloc Altherma LT EDLQ036BA6VJU 11 13 Monobloc Altherma LT EDLQ048BA6VJU 4 11 2.4 13 2.4 Monobloc Altherma LT EDLQ054BA6VJU 4.5 2.4 2.4 11 13







## **EPRI Report Summary - DHW**



### Altherma Water Heating

EPRI conducted a series of "draw tests" for the water heating component of the Altherma system between August and October 2009, using procedures loosely based on the U.S. Code of Federal Regulations water heating test protocol. EPRI used differing conditions that are not necessarily

held within the prescribed bounds articulated in the federal standard. The draw test provides insight into how a water heater performs when nearly depleted of hot water from a single, continuous water draw event. Hot water is drawn from the water task at 3.0 (a.0.2) gen until the water outlet temperature decreases by 25°F from the maximum observed water outlet temperature. When the 25°F-decrease is seached, the water heater will be nearly depleted of its but water supply, and the water draw is terminated. The water heater is then allowed fully reheat undisturbed.

The draw tests were conducted using Altherma's host pump only mode (i.e. no resistive elements were enabled) and a 120°F water tank temperature setting. Four draw tests were executed, and a summany of each draw test is produced in Table 4-1. The four draw tests are ordered based on average outdoor temperatures during each test, from lowest to highest outdoor temperatures.

As shown in Table 4-1, the water drawn out of the tank for each draw test is generally between 47 and 49 gallous. The average power draw during the reheat period was consistent among the four draw tests (1.6kW to 1.8kW), but the maximum power draw varied quite largely (2.9kW to 4.6kW) with no apparent correlation to average outdoor temperature. The overall COP (sportion them energy out is divided by "energy in") increases with increasing average outdoor temperature is shown in Figure 4-10.

Test Number 1 2

Test Number 1 19 1.7

Test Dundoor themes) 1.9 1.7

Test Dundoor themes 1 19 1.7

Indoor Temp. Avg (\*) 1.0

Indoor Temp. Avg (\*)

DHW Draw (Tapping) test result ranged from 2.6 - 3.2 COP

As a comparison, the recently launched Heat Pump water heaters achieve between 2.0-2.5 EF (COP)

## EU Test Result based on PrEN255-3

.6327	Set-	Point.
scope	118F	113#
Heat Up COP	2.46	2.69
Standby P.I. / 24hr (heat losse of tank & standby power)	3,95	4kW
Tapping COP (large pattern)	1.55	1.68
Equivalent Hot Water (1st Hour Rating)	93 Gallon	85 Gallor

Based on 45F Ambient Condition



Test Number	1	2	3	4
Test Duration (hours)	1.9	1.7	1.5	1.5
Indoor Temp, Avg (°F)	71.0	71.2	73.9	73.0
Indoor Homidity, Avg (9 RH)	45.7	45.6	44.2	47.4
Outdoor Temp Dering Releat, Avg ('F)	68.5	73.2	78.2	30.6
Outdoor Humidity During Robert, Avg (%RH)	88.1	76.1	50.7	56.9
Water Draw Flore Rate, Avg (gpm)	2.7	3.0	3.0	3.6
Water Draw Inlet Temp, Weighted Avg (*F)	54.6	98.2	58.K	39.6
Water Draw Outlet Temp. Weighted Avg ('F)	119.3	119.4	119.6	120.1
Water Draw Volume (gal)	41.9	49.3	47.9	46.7
Water Draw Energy (touch)	2.2	2.1	2.0	2.6
Electric Power Reheat, Avg (kW)	1.7	1,7	1.8	1.6
Electric Power Robert, Max (kW)	4.4	2.9	4.3	3.6
Electric Energy Relace (LWh)	3.0	2.6	2.4	2.2
Overall COP (BlowBras)	2.6	2.6	3.0	. 3.2

#### **Specification Summary PAIKIN AC** Small Capacity "Split" Type Outdoor Unit ERLQ018BAVJU ERLQ024BAVJU ERLQ030BAVJU Brushless DC Motor Fan Motor W "F ("C) "F ("C) "F ("C) 53 53 -4 - 77 (-20 - 25) 53 Heating Operation range (Ambient Temperature) Cooling 50 - 110 (10 - 43) mestic water 4 - 110 (-20 - 43)\* Heating dBA 61 62 Sound power level dBA Cooling 63 48 63 63 Heating dBA Sound pressure level Cooling dBA 48 48 50 m3/min N/A N/A N/A Heating Air Flow Rate (nominal at 230V) (cfm) Cooling m3/min N/A N/A N/A Type Flare Connection Diameter (OD) Type Diameter (OD) 1/4 1/4 1/4 Flare Connection in. Gas 5/8 5/8 Type Diameter (OD) Minimum Socket 7/10 Piping connections 7/10 7/10 in. 10 98 33 Piping Length 33 Chargeless ft. 33 Installation Height Maximum ft. 66 66 66 Difference Charge lbs. 3.75 3.75 Refrigerant charge Additional oz/ft 0.21 0.21 0.21 Power supply Minimum Circuit Amps (MCA) 208-230V/1Ph/60Hz 20 28-9/10 x 32-1/2 x 11-8/10 Maximum Over current Protection (MOP) A 20 20 HxWxD in. Ibs. Dimensions (Net) 123 123 Weight Gross lbs. 134 134 134

### **Specification Summary DAIKIN AC** EKHBH030BA3VJU EKHBX030BA3VJU EKHBH030B6VJU EKHBX030B6VJU HYDROBOX 030 | Heating only | Reversible | (59) 77 - 131\* ((15) 25 - 55) | 41 - 71.6 (122) (5 - 22) Heating only Reversible (59) 77 - 131\* ((15) 25 - 55) Heating 'F ('C) Cooling "F ("C) range (50)) (50)) Epoxy polyester painted galvanized steel Neutral white (RAL 9010) 36 5/16 x 19 3/4 x 14 | 36 5/16 x 19 3/4 x 14 | 36 5/16 x 19 3/4 x 14 HxWxD in. mensions (Net) 7/32 7/32 7/32 Net Rbs. Gross Rbs. Capacity kW Weight Capacity Steps Capacity Steps Max Over current Protection (MOP) Minimum Circuit Amps (MCA) 20 A 20 A 30 A 30 A 14.3 A 14.3 A 28.6 A 28.6 A Power supply Volume gal. Max. water pressure PSI Pre Pressure PSI 208-230V/1Ph/60Hz 208-230V/1Ph/60Hz 208-230V/1Ph/60Hz 2.64 2.64 Main 14.5 1\* Male BSP 1\* 43.5 14.5 1" Male BSP 1" 4" 43.5 Piping Safety valve Total water volume 43.> 5.5 e 5/8 e 1/4 (59) 77 - 131\* {(15) 25 - 55} 41 - 71.6 {122} (5 - 22 {50}) 43.5 5.5 6.5/8 6.1/4 (59) 77 - 131\* ((15) 25 - 55) 41 - 71.6 (122) (5 - 22 (50)) onnected to Water circui gal. units Refrigerant Gas side diameter circuit Liquid side diameter Heating "F ("C) Operation range Cooling 'F ('C)

			HYDROBOX	030		ЕКНВНОЗОВАЗУЈИ	EKHBX030BA3VJU	ЕКНВН030В6VJU	EKHBX030B6VJU												
			Function	,		Heating only	Reversible	Heating only	Reversible												
			Nominal ESP	Heating	PSI	7.	1	7	.1												
		Pump	Unit	Cooling	PSI		7.4	L 1,+	7.4												
When		Main	Main		Water v	olume	gal.	0.	18	0.	18										
onnected to ERLOO18	components	Water side	Water flow rat	e Min./Max	GPM	3.17/	11.09	3.17/	11.09												
1700070	302	502	332	201	300	Heat exchanger	Water flow	Heating	GPM 4.35		15	4.	35								
				- sacranger	rate Nom.	Cooling	GPM		3.88	194	3.88										
100		Pump	Nominal ESP	Heating	PSI .	6	5	6	.5 8.5 18												
		rump.	Unit	Cooling	PSI		8.5														
When onnected to	Main	Table Co. Co.	Water w	olume	gal.	0.	18	0.													
ERLQ024	components	Water side Heat	Water flow rat	e Min./Max	GPM	3.17/	11.09	3.17/	11.09												
														exchanger	Water flow	Heating	GPM	5.	18	5,	18
		700	rate Nom.	Cooling	GPM	60	4.44	114	4.44												
	Main		1			Pump	Nominal ESP	Heating	PSI	5.	5	5	.5								
When						1		Unit	Cooling	PSI	10.0	7.00	- 12	7.00							
onnected to								Water side	Water v	olume	gal.		0.18		18						
ERLQ030	components	Heat	Water flow rat	e Min./Max	GPM	3.17/			11.09												
		exchanger	Water flow	Heating	GPM	6.		6.	37												
		200000000000000000000000000000000000000	rate Nom.	Cooling	GPM		4.60	11.0	4.60												

### DAIKIN AC **Specification Summary** ERLQ036BAVJU ERLQ048BAVJU ERLQ054BAVJU SPLIT TYPE OUTDOOR UNIT 036/048/054 Brushless DC motor W "F("C) "F("C) "F("C) Operation range Cooling mestic water 50 - 114.8 (10 - 46) -4 - 109.4 (-20 - 43) 64 64 49 50 3178 3390 66 69 53 54 3178 3425 Heating Cooling Sound power level 51 52 3178 3531 Heating Heating Cooling Heating Cooling Type Diameter (OD) Type Diameter (OD) Sound pressure level cfm cfm Air Flow Rate (nominal at 230V) (cfm) Flare connection ø 3/8 Liquid (OD) ø 3/8 Flare connection Gas ø 5/8 05/8 ø 5/8 Type Diameter (OD) Minimum Maximum Drain ø 1-1/32 ø 1-1/32 ø 1-1/32 Piping connections 16.4 246 312 98.4 16.4 246 312 Piping Length 312 98.4 Equivalent Chargeless Installation Height Maximum 98.4 98.4 98.4 ft. Difference Charge 8.15 Refrigerant charge R-410A Refer to chart in installation instructions 208-230V/IPh/60HZ Power supply 30 46 1/6 x 35 7/16 x 12 5/8 227 251.3 Maximum Overcurrent Protection (MOP) HxWxD in. Ibs. Dimensions (Net) 227 251.3 227 251.3 Weight

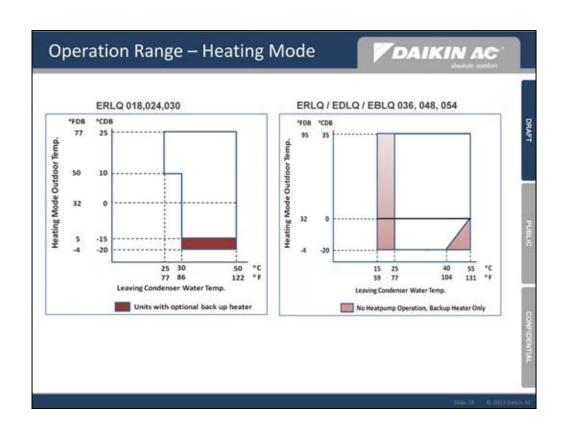
			HY	DROBOX 054		EKHBH0548A3VJU	EKHBX054BA3VJU	EKHBH054B6VJU	EKHBX054B6VJU	
		1		Function		Heating only	Reversible	Heating only	Reversible	
		Leaving	water	Heating	"F ("C)	(59) 77 - 131*	((15) 25 - 55)	(59) 77 - 131	((15) 25 - 55)	
		temperatu	ure range	Cooling	"F ("C)	Charles and Charles	41 - 71.6 (5 - 22)		41 - 71.6 (5 - 22)	
		2000	0000111	Drain valve	200000	Yes				
100				Material			Epoxy polyester painted galvanized steel			
				Color			Neutral white (RAL 9010)			
	500	Dimensio	ins (Net)	HxWxD	in.	36 5/16 x 19 3/4 x 14 7/32	36 5/16 x 19 3/4 x 14 7/32	36 5/16 x 19 3/4 x 14 7/32	36 5/16 x 19 3/4 x 14 7/32	
	-	Wei	ahe.	Net	lbs.	1	23	1	23	
ada		wei	Bur.	Gross	lbs.	1	52	1	52	
	133			Capacity	kW	3	3	6	6	
				Capacity 5	teps	1	1	2	2	
		Factory mounted heater		Max Over current Protection (MOP)		20 A	20 A	30 A	30 A	
			Minimum Circu		Amps (MCA)	14.3 A	14.3 A	28.6 A	28.6 A	
				Power su	pply	208-230V/1Ph/60Hz	208-230V/1Ph/60Hz	208-230V/1Ph/60Hz	208-230V/1Ph/60Hz	
17	Main	Expansion		Volume	The state of the s		2.64		64	
	components	The second secon			water pressure PSI		43.5		43.5	
		P		re Pressure PSI			1.5		1.5	
When		Piping connection				1 1/4 Male BSP		1 1/4 Male BSP		
	Water circuit		Pip		in.	1 1/4		1 1/4		
all outdoor		-	Safety		P5I		1.5		1.5	
units	-			er volume	gal.	1977	45		45	
	Refrigerant		Gas side	THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAM	in.		8/8		5/8	
	circuit		Jiguid side	diameter	in.	0			1/8	
	Operation	Waterside		Heating	"F("C)	59 - 131	41 - 71.6 (5 - 22)		(15 - 55) 41 - 71.6 (5 - 22)	
	range	1000000		Cooling	7(3)		41-71/6(5-22)		41 - 71.6 (5 - 22)	

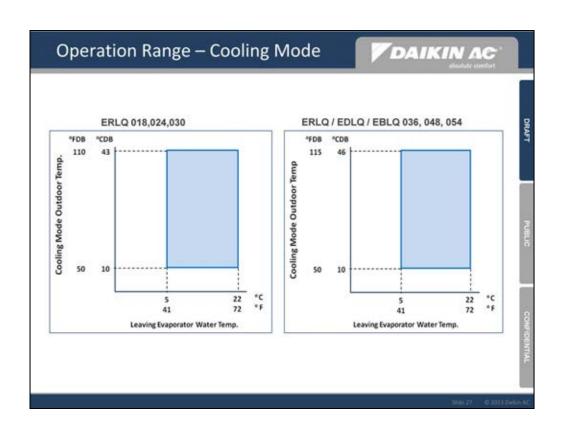
	10		HYDROBOX	054		EKHBH054BA3VJU	EKHBX054BA3VJU	ЕКНВН054В6VJU	EKHBX054B6VJU								
_			Function	n.		Heating only	Reversible	Heating only	Reversible								
-	- 62	Pump	Nominal ESP	Heating	PSI	7	.6	7	.6								
		A GUID	Unit	Cooling	PSI	*	8.1	le:	8.1								
When connected	45.000	1		Water vol	-	gal.	0.	26	0.	26							
10		Water side Heat	Water flow Min./M		GPM	4.23/	15.32	4.23/	15.32								
ENLQ036		exchanger	Water flow	Heating	GPM	8.	48	8.	48								
			rate Nom.	Cooling	GPM	-	7.58		7.58								
When connected Main		Pump	Pump		Nominal ESP	Heating	PSI	6	3	6	3						
				Unit	Cooling	PSI	+	7.1	-	7.1							
	Main		Water vol	lume	gal.	0.	26	0.	26								
10 ERLQ048	components	A CONTRACTOR OF THE PARTY OF TH	ents Water side					ents Water side	components Water side	ents Water side			GPM	4.23/	4.23/15.32		15.32
Energy to	ENGINE CONTRACT		Water flow	Heating	GPM	10	59	10	.59								
			rate Nom.	Cooling	GPM	* *	9.46	6 60	9.46								
	Pump	6	Nominal ESP	Heating	PSI	5.0	08	5.	80								
		rump	Unit	Cooling	PSI.	89	6.79		6.79								
When connected to ERLQ054	Main		Water vol	lume	gal.	0.	26	0.	26								
	components	Water side Heat	Water flov Min./M		GPM	4.23/	15.32	4.23/	15.32								
		exchanger	Water flow	Heating	GPM	12	.13	12	.13								
			rate Nom.	Cooling	GPM		9.93	0.00	9.93								

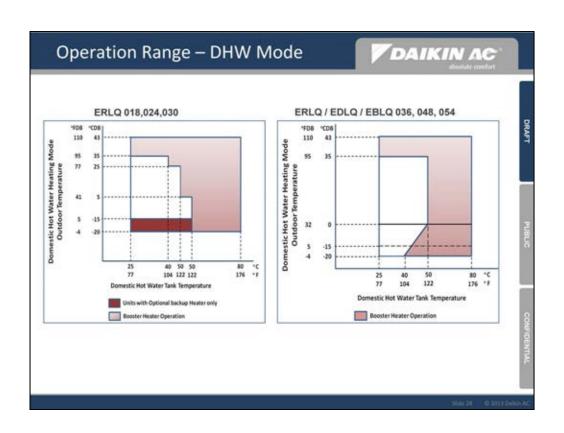
### **Specification Summary PAIKIN AC** MONOBLOC OUTDOOR UNIT 036/048/054 REVERSIBLE (HEAT PUMP) SINGLE PHASE With bottom plate heater EDLQ036BA6VJ EDLQ048BA6VJ EDLQ054BA6VJ EBLQ036BA6VJ EBLQ048BA6VJ EBLQ054BA6VJ Heating "F ("C) 5 - 95 (1) (-15 - 35) 5 - 95 (1) (-15 - 35) Cooling 50 - 114.8 (10 - 46) "F ("C) 5 - 95 <sup>(1)(2)</sup> (-15 - 35) 5 - 95 (1)(2) (-15 - 35) Domestic water "F ("C) Heating dBA Sound power level Cooling dBA 65 66 69 dBA 51 51 52 51 51 52 Sound pressure Cooling dBA 54 50 52 6.5 Refrigerant Charge lbs. 6.5 Additional Not Required Not Required (R-410A) 208-230V/1Ph/60Hz 208-230V/1Ph/60Hz Minimum Circuit Amps (MCA) Maximum Over current A Protection (MOP) 55 27/32 x 56 1/2 x 15 1/32 55 27/32 x 56 1/2 x 15 1/32 (Net) Net 397 397 lbs. Weight lbs. Measuring conditions: Heating Ta DB/W8 44.6°F/42.8°F (7/6°C) - LWC 95°F (35°C) - Cooling Ta 95°F (35°C) - LWE 64.4°F (18°C) (1) E(D/8)L\* models can reach -4°F (-20°C) but without capacity guarantee (2) Booster heater operation from 95°F (35°C) orwards (3) For further information pertaining to the hydronic specs of the MonoBloc system, refer to the engineering data book

#### **Specification Summary P**DAIKIN AC HEATING ONLY REVERSIBLE (HEAT PUMP) 036/048/054 SINGLE PHASE With bottom plate heater | EDLQ036BA6VJU | EDLQ048BA6VJU | EDLQ054BA6VJU | EBLQ036BA6VJU | EBLQ048BA6VJU | EBLQ054BA6VJU | EBLQ05 Heating "F ("C) 59 - 131 (15 - 55) 59 - 131 (15 - 55) temperature Cooling "F ("C) N/A 41 - 71.6 (5 - 22) range Volume gal. 2.64 2.64 Max. water Expansion 43.5 PSI 43.5 vessel pressure 14.5 Water Piping connections 1 1/4 Female BSP 1 1/4 Female BSP diameter Safety valve PSI < 43.5 < 43.5 Total water volume gal. 1.45 1.45 Pump (Nominal Heating ESP) Cooling PSI 7.61 6.31 5.00 7.61 5.00 6.31 Cooling PSI N/A N/A N/A 8.11 7.12 6.79 Water volume gal. 0.27 0.27 Water flow rate Min./Max 4.23 / 15.32 4.23 / 15.32 **GPM** Water flow rate Cooling GPM N/A 12.13 6 6 Capacity kW Capacity Steps Max Over current 28.6 28.6 nounted Back Protection (MOP) Up Heater Minimum Circuit Amps (MCA) 30 30 Power supply 208-230V / 1 / 60Hz 208-230V / 1 / 60Hz

	DON	MESTIC HOT WATER TANK		EKHW5050BA3VJU	EKHWS080BA3VJU	
	92	Water volume	gal.	52.8	79.2	
	Max.	water temperature	"F ("C)	185	i .	
-	Ma	x. water pressure	PSI	145	:	
	Insulation (Polys	urethane foam) Min. thickness	in.	1-5/	8	
	Height			45-3/8	63	
		Diameter	in.	22-7	/8	
		Booster heater	kW	3		
	Water inlet H/E Diameter		in.	ø 3/4 F	BSP	
	Piping	Water outlet H/E Diameter	in.	ø 3/4 FBSP		
	connections	Cold water in Diameter	in.	ø 3/4 F	BSP	
		Hot water out Diameter in. ø 3/4 FBSP			BSP	
	Minimum Circuit Amps (MCA)			14.	3	
	Maximum Ov	er current Protection (MOP)	A	20		
		Power supply		208-230V/1	Ph/60Hz	
Note:		Material inside tank		Stainless steel (DIN 1.4521) - 316L		
Factory supplied	,	Material outside casing		Epoxy-coated mild steel		
3-Way Valve is included		Color		Neutral	white	
	Dimensions (Net	) HxWxD	in.	45 9/32 x 22 27/32 x 22 27/32	63 x 22 27/32 x 22 27/32	
		Empty weight	lbs.	99	129.8	







# **Standard Limited Warranty**



## **Leading Product Warranty**

Daikin offers industry leading comprehensive standard warranties for extra peace of mind with your investment. Extended warranties are also available.

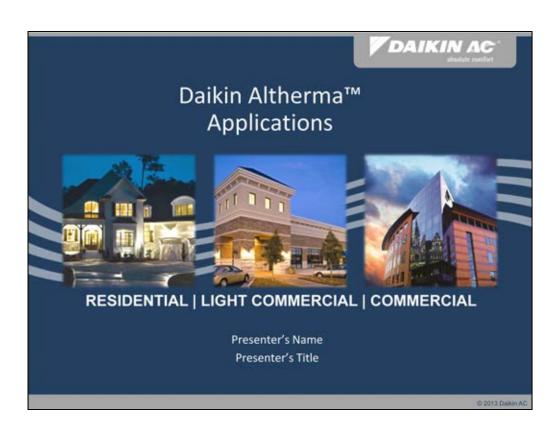


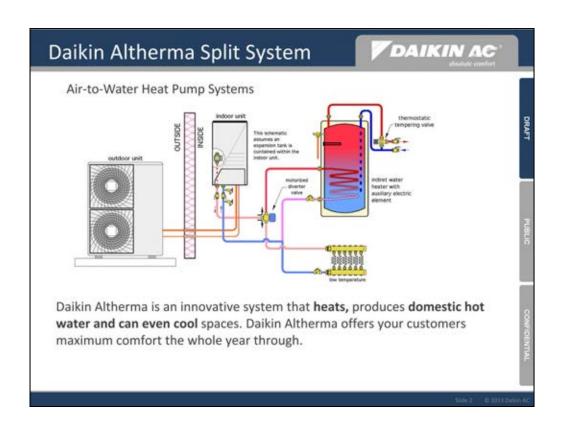
## Notes:

- 1. Parts warranty includes Fan Coil and Hydrobox components.
- Warranty terms are valid from the earlier to occur of (a) the date of original installation, whether or not actual use begins on that date, or (b) twenty-four (24) months from the date of shipment by Daikin AC.

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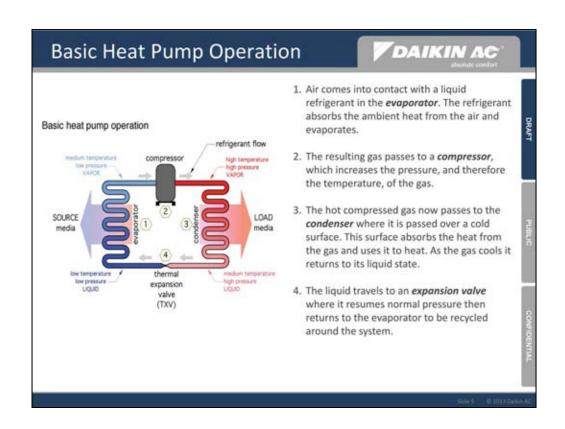


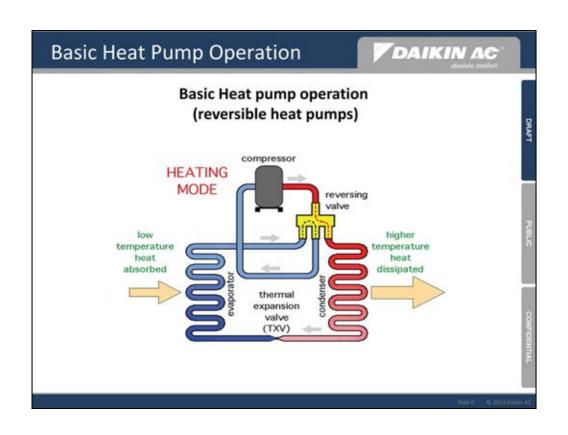


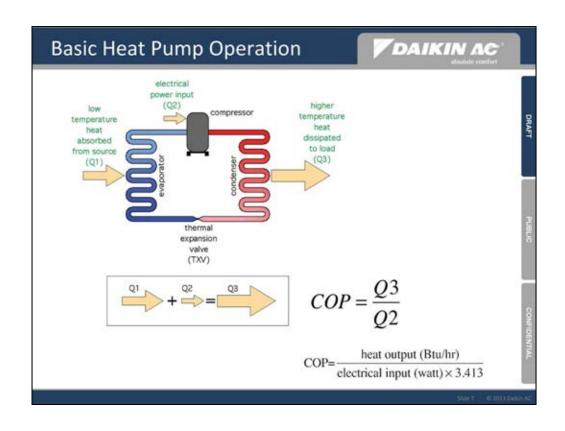


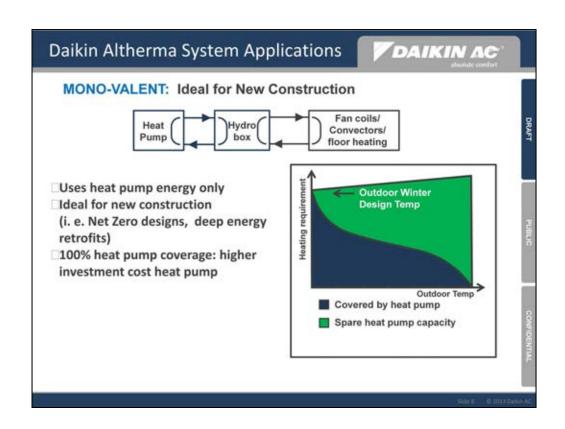
System design Considerations DAIKIN A	C first
<ul> <li>Determined Heat Gain/Loss (using Manual J)</li> <li>Chosen to dominate the system design, either Heating or Cooling which ever has been</li> </ul>	DRAFT
<ul> <li>The heating and cooling load estimates affect every aspect of the system design procedure, system selection and equipment selection procedures</li> </ul>	PUB
☐ The load calculation must be as accurate as possible ☐ Eliminate Under-sizing of Equipment	5
Eliminate Order sizing of Equipment	CONFIDENTIAL

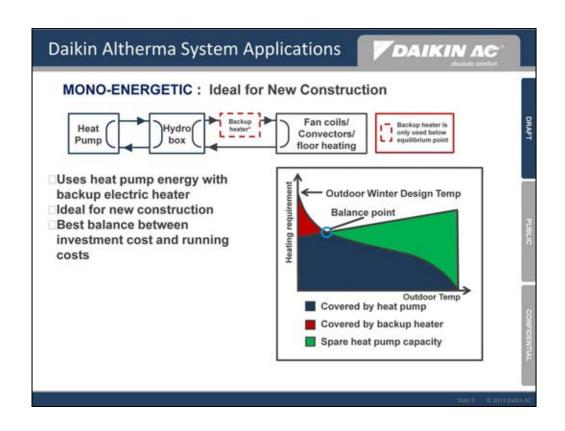
☐ Under Sizing Equipment Causes	
The obvious problem with undersized equipment is that it will not maintain the desired temperature.	DRAFT
<ul> <li>□ Oversized Equipment Causes</li> <li>□ short-cycles</li> <li>□ increases the installed cost</li> <li>□ increases the operating cost</li> </ul>	PUBLIC
<ul> <li>□ increases the demand on our utilities</li> <li>□ adds unnecessary stress on equipment</li> </ul>	CONFIDENTIAL

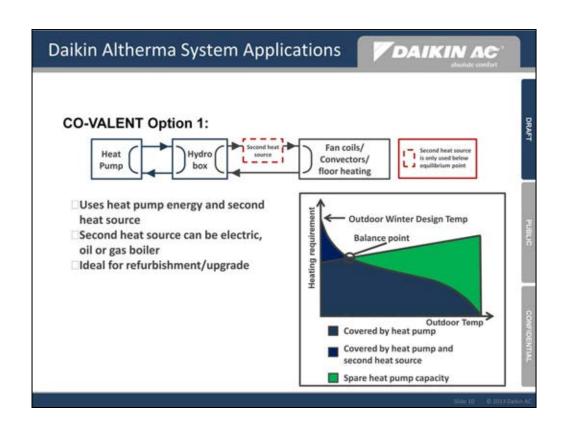


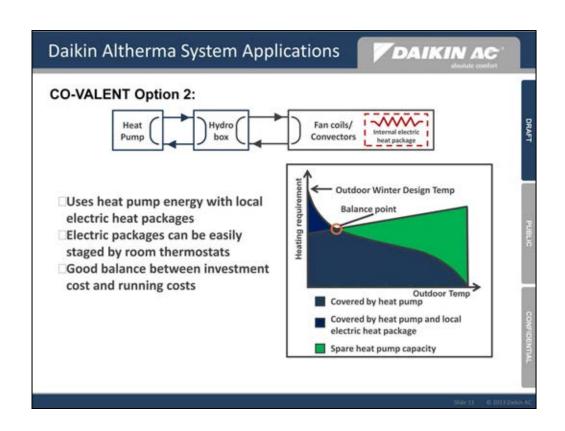


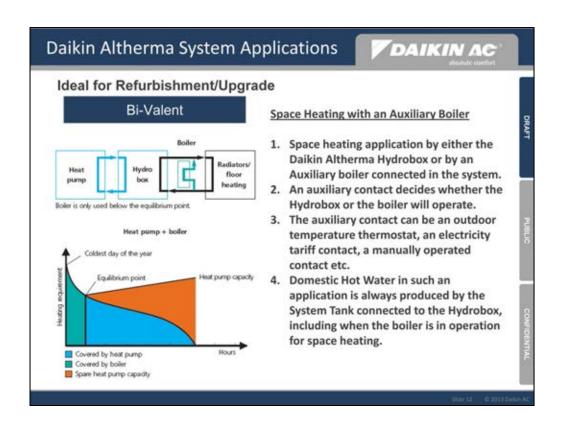








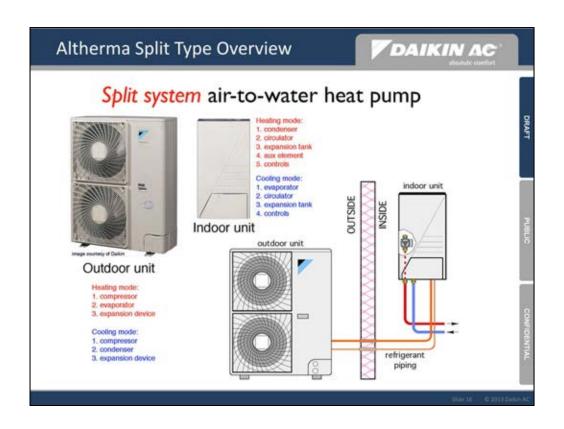


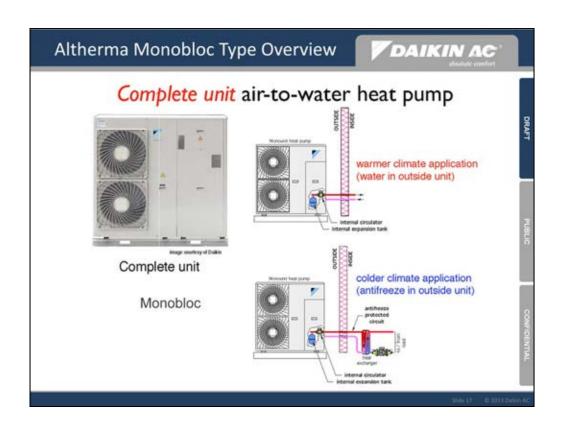


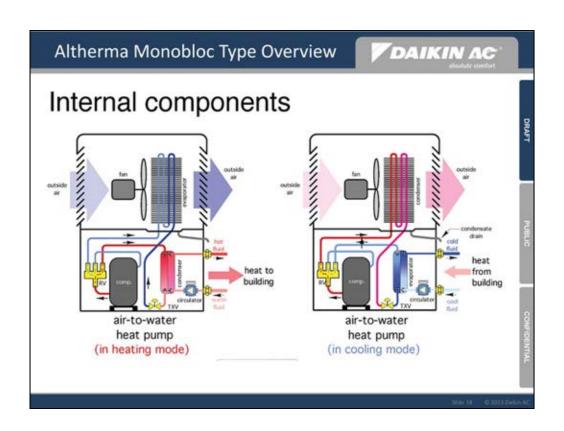
# DAIKIN AC Daikin Altherma Considerations ☐ Minimum Water Content of the system: 2.6 gallons (10 liters) for sizes: 018-030 5.3 gallons (20 liters) for sizes: 036-054 are minimum water volume for the systems. This volume excludes the volume of the heat emitters selected. ☐ Hydronic Circuit Flow is Greater than the Max Flow Through System A primary/secondary piping configuration will have to be used by incorporating closely spaced tees or a hydro separator. Maximum flow through the hydrobox 11 GPM for 018-030 size. 15 GPM for 036-054 size. ☐ The Operation Heating supply water temperatures for Altherma Floor heating: 86°to 95°F / 30°to 35°C Fan Coil Units: 86°to 113°F / 30°to 45°C Low temperature radiators: 104°to 122°F / 40°to 50°C

System Design and Operation Recommendations	DAIKIN A	IC'
☐ Accurate calculations of heat losses (transm	nission and ventilation losses	
<ul> <li>Selection of Daikin Altherma based on heat preferably for low water temperature applie (95°F/35°C to 104°F/40°C).</li> </ul>		
Use the available Daikin Altherma selection	and software tools.	ı
<ul> <li>Selection of heat emitters should be based optimum efficiency and capacity.</li> <li>The actual heat emitter ΔT can be designed 5°F/3°C to 14°F/8°C.</li> </ul>		Public
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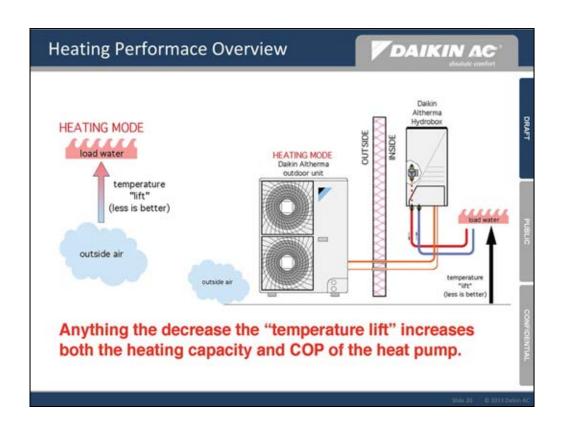
# System Design and Operation DAIKIN AC Recommendations ☐ The circulator in the hydrobox section has a three speed motor and is factory set on high speed; remember to match the circulator speed with the required system flow (lower circulator speed can be selected at lower flow and head). If the system flow exceeds 12 gpm @ approximately 10 feet of head, a primary/secondary hydronic piping system is recommended. Design hint: If the heat losses exceed the single total Altherma capacity at design ambient conditions, multiple Altherma system may be used in unison to aid greater DHW consumption or larger heating loads in single zones. For multiple zones it is highly recommended to utilize multiple (separate) systems. Daikin Altherma can also be applied using an auxiliary boiler connected in parallel (Bi-Valent application)

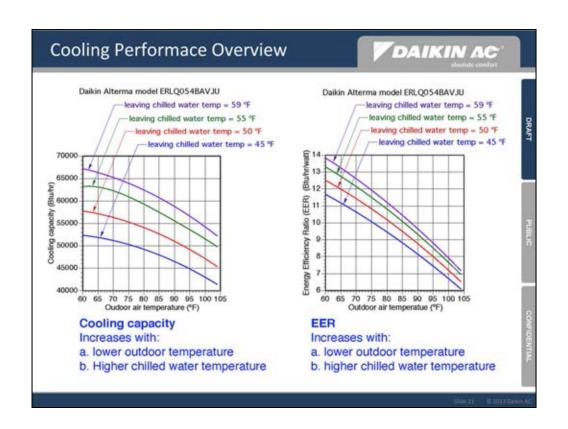


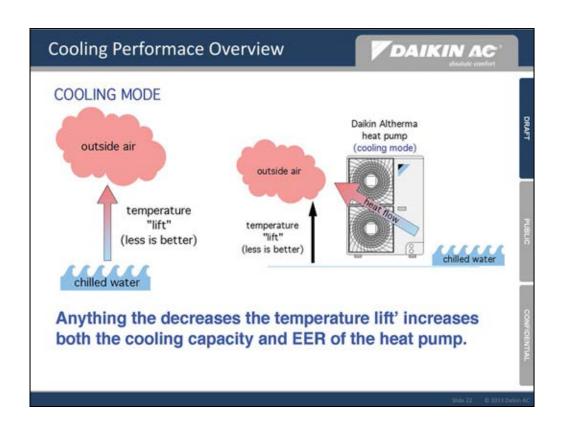


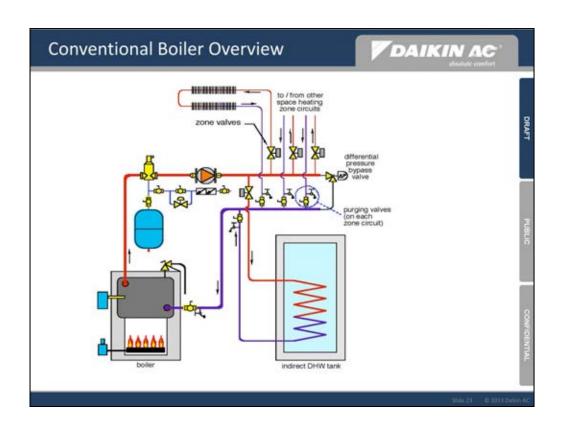


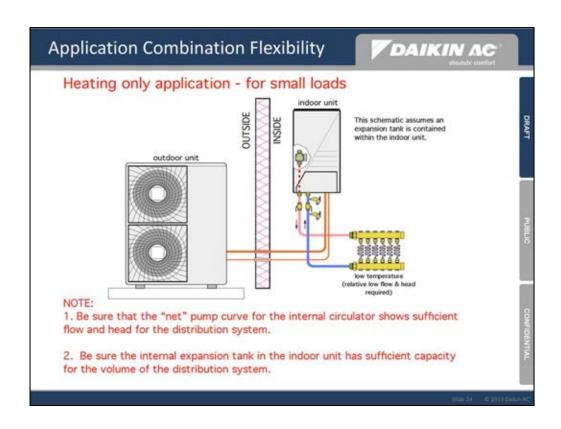


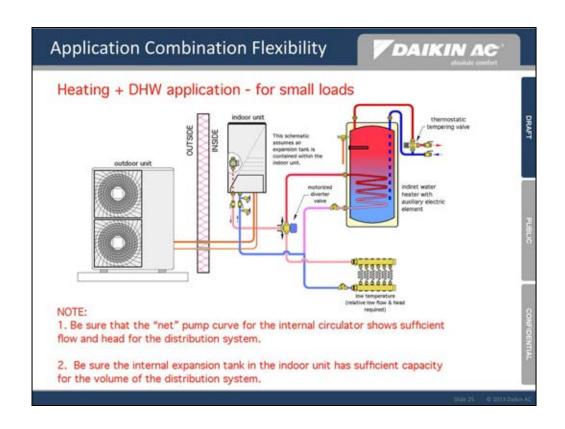


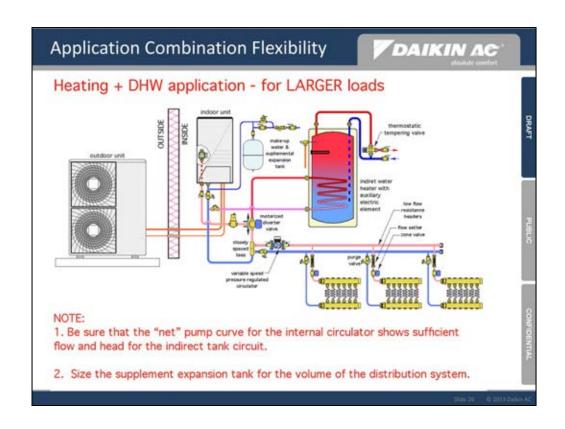


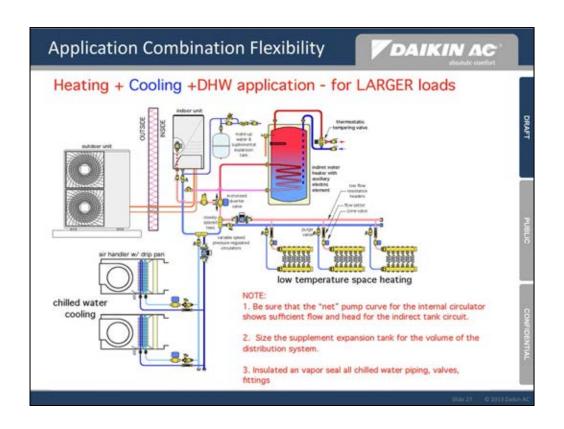


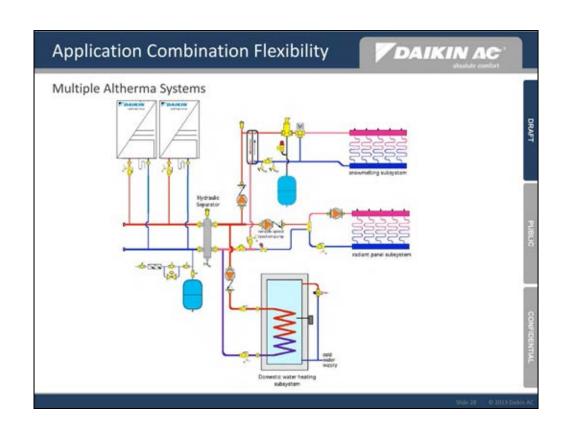








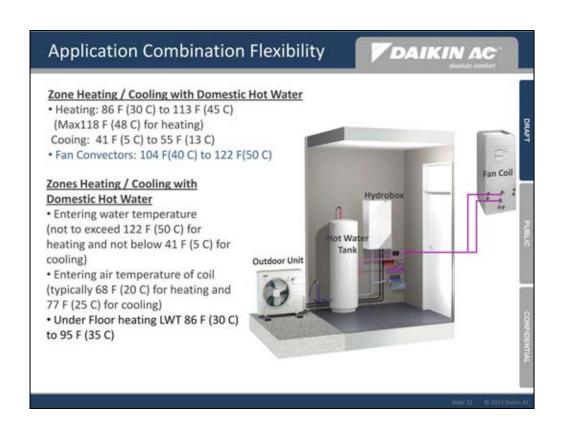




Ц	To get the most comfort with the lowest energy consumption with Daikin Altherma, it is very important to observe the following items:	
	Define possible schedule timer actions for each day by filling out the form at the end of the operation manual can help minimize energy consumption.	
	Make sure the heat pump system works at the lowest possible hot water temperature to heat the home. To optimize this, make sure the weather dependent set point (outdoor reset) is used and configured to match the installation environment (use the available selection and software tool).	
	Make sure the DHW is only heated up to the temperature required.	
	Make sure the DHW heating by the booster heater located in the DHW tank is started 1 to 2 hours before the expected DHW usage (refer to the DHW heating and booster heating schedule timer programming in the operation manual).	

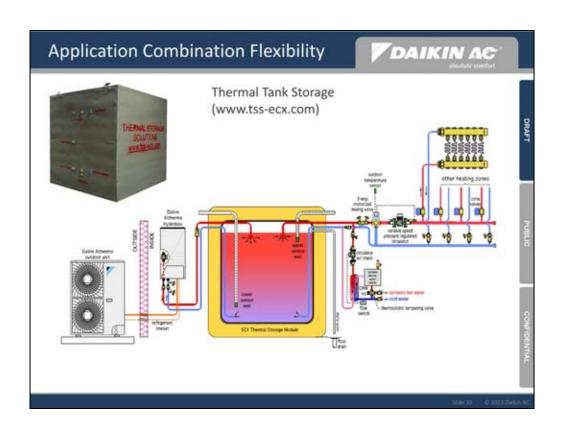


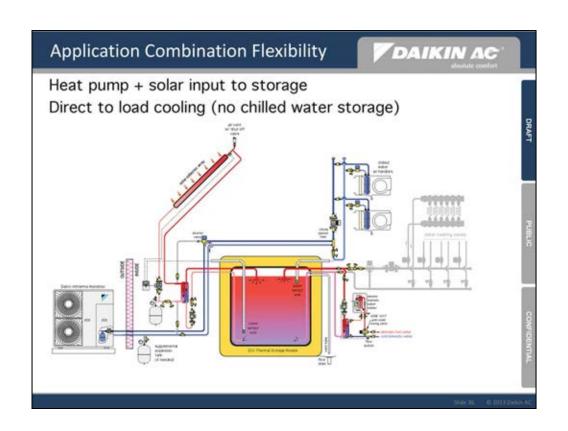






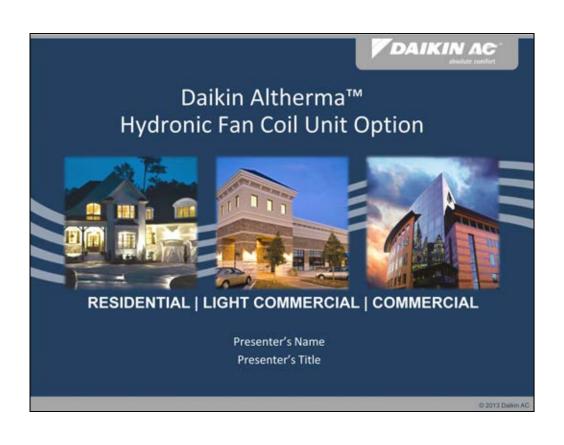






# DAIKIN AC **Application Summary** ☐ Air to water heat pumps are available for hydronic heating, chilled water cooling, and domestic water heating. ☐ Both "self-contained" and "split system" versions are available ☐ In cold climates "self-contained" systems should use antifreeze to protect against freezing. ☐ Life cycle cost can be very competitive or lower than ground source heat pumps (depending on climate and load). Can be combined with large thermal storage to take advantage of favorable outdoor air temperatures and/or off-peak electrical rates. ☐ Keep supply water temperature on heating distribution system as low as possible for best performance. Suggest supply water temperature at design load not exceed 120°F. Keep supply water temperature on cooling distribution system as high as possible for best performance. Suggest supply water temperature at design load not be less than 45°F.

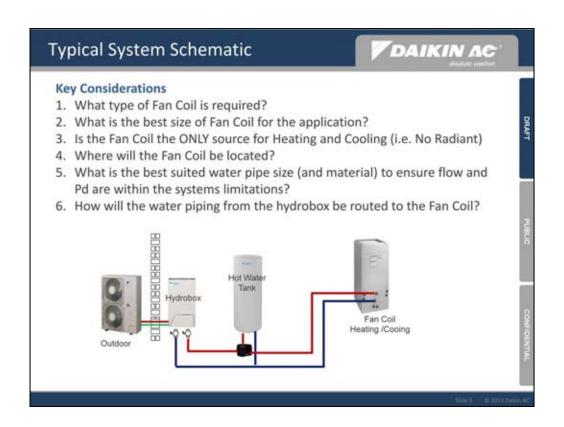


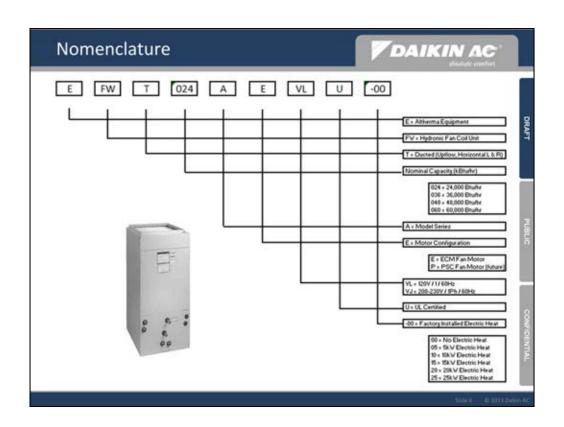


# For Hydro-Air or traditional forced air applications, the high efficiency hydronic fan coil unit can be used with Daikin Altherma to meet your comfort needs The Hydronic Fan Coil Unit has been engineered to provide an effective solution in combination with the "Low Temperature" characteristic of the system.

Hydronic F	an Coil Unit - Features  DAIKIN AC  Photole constant	
blend	efficiency and comfort are delivered and allow your application to into the environment using the traditional ductwork for Heating cooling air distribution.	DRAFT
	<ul> <li>Single A-Coil configured for Hydronic Heating and Cooling Operation</li> </ul>	
Electronic de la constantina della constantina d	<ul> <li>ECM Fan Motor for improved sound levels and energy savings</li> </ul>	
	<ul> <li>Flexible Installation with Up-flow, Horizontal L and Horizontal R configuration possible</li> </ul>	PUBLIC
	<ul> <li>Factory Installed MERV 8 Filter for cleaner indoor air (throwaway type)</li> </ul>	
Variable Speed Motor	<ul> <li>Minimal Cabinet Dimensions with 1/2" TUF-SKIN Cabinet Insulation</li> </ul>	8
	Option Electric Heat Integrated Fan Coil Units also available	NFIDE
	☐ 5yr Parts Warranty	NILINT
	Side 3 0 2011 Date	100

	e availability of a customized Hydronic Fan Coil Unit (FCU), your Daikin Altherma can be prepackaged and tailored to suit the needs of your customers.	
W	hole House – Single Zone	DRAF
	Use an Altherma system for Heating, Cooling and DHW and tie in a matched FCU for your heating and cooling emitter.	
	Tie into existing ductwork	ī
W	hole house – Multi Zone	
	Utilize 2 (or more) Daikin Altherma Hydronic FCU's to serve a zoning application scope and further enhance the overall comfort and energy saving experience of your customers.	PUBLIC
M	ulti Family Applications	ä
	Enhance the concept of the "3 in 1" Daikin Altherma solution for apartments, condo's etc with a Split System + DHW Tank + Hydro Fan Coil Unit.	CONFI
	Minimize your costs with a streamlined solution for quick and easy selection and installation.	TWILNED





# **ECM Fan Motor Line**



## 120V Model No Electric Heat Options

Capacity	Daikin Model Number			
18MBH	EFWT024AEVLU (600 CFM)			
24MBH	EFWT024AEVLU (800 CFM)			
30MBH	EFWT036AEVLU (1000 CFM)			
36МВН	EFWT036AEVLU (1200 CFM)			
48MBH	EFWT048AEVLU (1600 CFM)			
60MBH	EFWT060AEVLU (1825 CFM)			

# 208-230V Model Various Electric Heat Options (Factory Installed)

Capacity	Daikin Model Number	Electric Heat		
	EFWT024AEVIU	-00		
18MBH	(600 CFM)	-05		
	(600 CFM)	-10		
	EDATOMADUU	-00		
24MBH	EFWT024AEVJU	-05		
	(800 CFM)	-10		
		-00		
зомвн	EFWT036AEVJU	-05		
	(1000 CFM)	-10		
		-15		
	500000000000000000000000000000000000000	-00		
36МВН	EFWT036AEVJU	-05		
SOMBH	(1200 CFM)	-10		
	200 SON SON	-15		
		-00		
48МВН	EFWT048AEVJU	-15		
	(1600 CFM)	-20		
		-25		
	PERSONAL AND ENGINEERING CO.	-00		
60МВН	EFWT060AEVJU	-15		
	(1825 CFM)	-20		
		-25		

Side 7 © 2013 Dehin /

# ECM Specifications (120V)



Capacity	018	024	030	036	048	054	
Model Number (No Electric Heat Options)	EFWT024AEVLU**	EFWT024AEVLU	EFWT036AEVLU**	EFWT036AEVLU	EFWT048AEVLU	EFW1060AEVLU	
Cooling Performance:							
Nominal Capacity (Btu/hr)	19,100	22,600	28,600	32,000	42,700	49,600	
Nominal Sensible Capacity (8tu/hr)	14,200	17,700	22,400	25,800	34,700	19,500	
EWT Range ("F)		40 - SOF					
Nominal Flow Rate (GPM)	4.5	5.0	6.0	6.0	8.0	10.0	
Nominal Pressure drop (Ft Hd)	5.5	7.3	4.8	5.5	5.4	7.9	
Heating Performance:							
Nominal Capacity (Btu/hr)	19,300	25,000	31,900	34,800	50,200	57,000	
EWT Range (°F)	1200	200 - 125 f					
Nominal Flow Rate (GPM)	1.0	4.5	4.5	4.5	8.0	10.0	
Nominal Pressure drop (Ft Hd)	2.5	5.5	3.0	3.0	5,4	7.9	
Airflow Rate:	200			7 - 5225 - 7		1 2000	
Nominal (CFM)	600	800	1050	1200	1600	1825	
Total External Static Pressure (WG*)	Protection (Company)	0.3" WG Std, 0.5" WG Max					
Blower Speed setting	"C" SETTING (in field)	"A" FACTORY SETTING	"B" SETTING (in field)	"A" FACTORY SETTING	"A" FACTORY SETTING	"A" FACTORY SETTIN	
Motor rating (HP)	1/1	1/3 HP 1/2 HP 1/4 HP				1 HP	
Airflow arrangement		Upflow, Horizontal I, Horizontal R (Possible)					
Electrical Data (No Electric Heat Option):	1.0						
Power supply			120V/	1 / 60Hu			
Minimum Circuit Amps (MCA)	6	6	30	10	-14	15	
Maximum overcurent protection (MOP)	15	15	15	15	15	15	
Physical Data:							
Dimension (H x W x D)	40 x 20 x 20		40 x 23 x 20		48 x 21-1/4 x 28		
Weight (lbs)	1	115 170			230	290	
insulation type / R-Rating		1/2" IM TUF-SKIN					
Installation Clearances		U.L. LISTED FOR INSTALLATION WITH ZERO INCHESCLEARANCE TO COMBUSTABLE MATERIALS					
Connection type		Company of the same				V1 10V	
Inlet / Outlet Connections (Inch)	3/4	3/4	3/4	3/4	1	1	
Connection Type	Sweat	Sweat	Sweat	Sweat	Sweat	Sweat.	
Feature:	The second		7	S.A.A. COMMON (1)		C	
Air Filter (MERV 8 Throwaway)	18 x 2	80 x 1	20 x 2	22 × 1	20 x	25 x 1	

- Notes:

  1. Cooling Capacity is based on 50°F Entering Water Temp and 80°F DB/67°F WB Entering Air Conditions.

  2. Heating Capacity is based on 110°F Entering Water Temp and 70°F DB Entering Air Conditions.

  3. Refer to detailed capacity tables for further information pertaining to the entire entering water temps

# ECM Specifications (230V)



Capacity	CLS	024	010	016	048	054	
Model Number (With Electric Heat Options)	EFW1024AEV3U**	EFWT024AEVIU	EFWTGB6AEV/U**	EFWT036AEVIU	EFWT048AEV/U	EFWT060AEVJU	
Cooling Performance:			. 7000000000000000000000000000000000000	7 - 3 - 2 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3		100000000000000000000000000000000000000	
Nominal Capacity (Bts/hr)	19,100	22,600	28,600	32,000	42,700	49,600	
Nominal Sensible Capacity (Bts/hr)	14,200	17,700	22,400	25,800	34,700	39,500	
EWT Range (°F)	40-509						
Nominal Flow Rate (GPM)	4.5	5.0	6.0	6.0	8.0	10.0	
Nominal Pressure drop (Ft Hd)	5.5	7.7	4.8	5.5	5.4	7.9	
Heating Performance:	100 massage   1			2 Sulfixon	S (8)38)	3 / S S S	
Nominal Capacity (Stu/hr)	19,300	25,000	31,500	34,800	50,200	57,000	
EWT Range ("F)	14 000000	100-125#					
Nominal Flow Rate (GPM)	3.0	4.5	4.5	4.5	8.0	10.0	
Nominal Pressure drop (Ft Hult)	2.5	5.5	3.0	3.0	5.4	7.9	
Airflow Rate:	A	1500	5.607	0.956	TH (V26) (		
Nominal (CFM)	600	800	1050	1200	1600	1825	
Total External Static Pressure (WG*)		0.3" WG Std, 0.5" WG Max					
Blower Speed setting	"C" SETTING (in field)	"A" FACTORY SETTING	"B" SETTING (in field)	"A" FACTORY SETTING	"A" FACTORY SETTING	"A" FACTORY SETTING	
Motor rating (HP)	1/3 HP 1/2 HP				3/4 HP	IHP	
Airflow arrangement	2/0	Upflow, Horizontal L, Horizontal R (Possible)					
Electrical Data (With Electric Heat Options):				MILE TO THE PARTY OF THE PARTY			
Power supply			208-2309	/1/60Hz			
Minimum Circuit Amps (MCA)	1.	1.	4		- 6		
Maximum overcurent protection (MOP)	15	15	15	15	15	15	
Electrical Heater Options 5 to 25kW	5kW, 30kW	5kW, 90kW	58W, 10kW, 15kW	5kW, 10kW, 15kW	15kW, 20kW, 25kW	154W, 20kW, 25kW	
Electric Heat MCA / MOP Values	REFER TO ELECTRIC HEAT OPTIONS SUMMARY FOR ELECTRICAL SE				ECIFICATIONS.		
Electrical Heat Integral Disconnect		FACTOR	INSTALLED SERVICE SWIT	TOH OVER 10KW (NO DISC	ONN(CT)		
Physical Data:	Tip .	17.570	and the second second		2,000		
Dimension (H x W a D)	40 x 2	0×20	40 x 25 x 20		48 x 21-1/4 x 28		
Weight (lbs)	11	15	170		230	290	
insulation type / R-Rating			1/2" IM	TUP-SKIN			
Installation Clearances	U.L. USTED FOR INSTALLATION WITH ZERO INCHES CLEARANCE TO COMBUSTABLE MATERIALS						
Connection type	70						
Inlet / Outlet Connections (Inch)	3/4	3/4	3/4	3/4	1	1	
Connection Type	Sweat	Sweat	Sweat	Sweat	Sweat	Sweat	
Feature:		1771					
Air Filter (MERV & Throwaway)	18 x 20 x 1 20 x 2			22 × 1	20 x 25 x 1		

- Notes:

  1. Cooling Capacity is based on 50°F Entering Water Temp and 80°F DR/K7°F WB Entering Air Conditions.

  2. Heating Capacity is based on \$10°F Entering Water Temp and 70°F 08 Entering Air Conditions.

  3. Refer to detailed capacity states for Surther information pertaining to the entire entering water temper.

### **PDAIKIN AC Electric Heat Scope** All electric heat options are provided with the electric heat "factory installed". Electric heat options are only available for AEVJU models (208-230V / ECM). Electric heat size is denoted by the final code in the nomenclature structure (i.e. EFWT036AEVJU-10 = Factory Installed 10kW electric heat) Factory Installed Electric Heat Options (kW) Circuit 1 (240/208V) Circuit 2 (240/208V) Circuit 3 (240/208V) Model Number MCA MCA 29/25 EFWT024 10 42/36 60/50 5 30/26 30/30 EFWT036 10 56/49 60/50 27/23 15 56/49 60/50 30/25 15 58/50 27/23 30/25 60/50 EFWT048 20 58/50 60/50 53/46 60/50 25 60/50 53/46 60/50 27/23 58/50 30/25 15 59/53 27/23 60/50 30/25 20 EFWT060 59/53 60/50 53/46 60/50

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60/50

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60/50

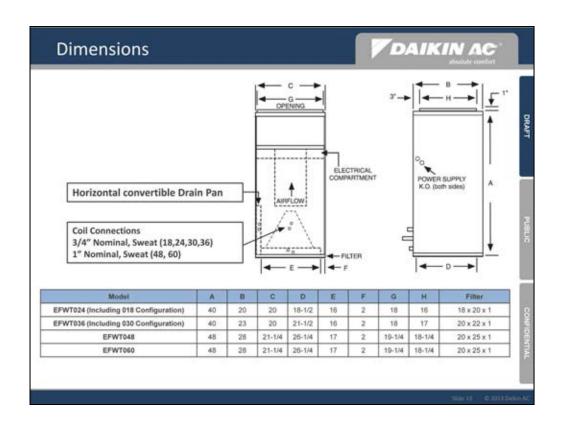
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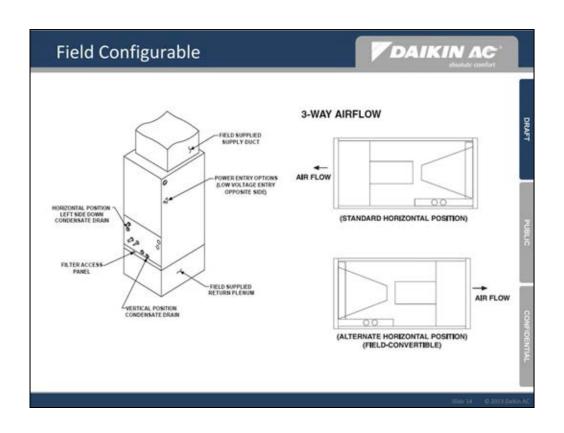
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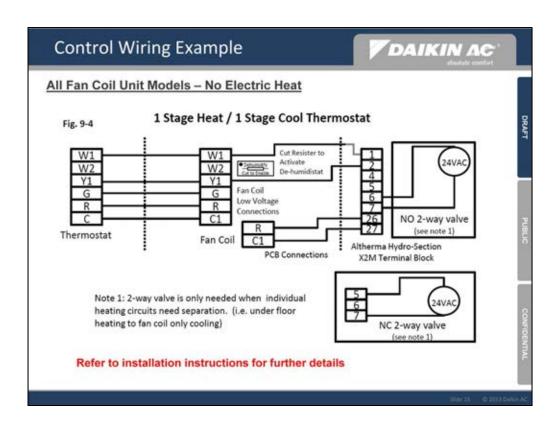
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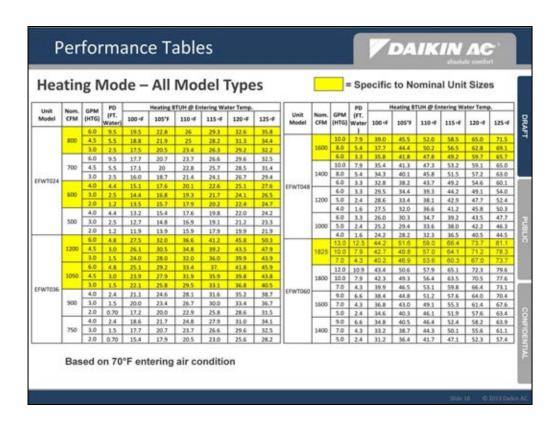
### **V**DAIKIN AC **PSC Fan Motor Line** Reduced cost PSC Fan Motor option for price sensitive applications or where ECM 120V Model advantages are not required No Electric Heat Options ☐ Single A-Coil configured for Hydronic Capacity Daikin Model Number Heating and Cooling Operation EFWT024APVLU (610 CFM) 18M8H Flexible Installation with Up-flow, EFWT024APVLU Horizontal L and Horizontal R 24MBH (750 CFM) configuration possible EFWT036APVLU **30MBH** 3-Speed Blower for improved air flow / (960 CFM) temperature control EFWT036APVLU 36МВН (1185 CFM) □ Factory Installed MERV 8 Filter for EFWT048APVLU (1540 CFM) cleaner indoor air (throwaway type) 48MBH ☐ Minimal Cabinet Dimensions with 1/2" EFWT060APVLU бомвн (1825 CFM) **TUF-SKIN Cabinet Insulation** 5yr Parts Warranty

### PSC Specifications (120V) **V**DAIKIN AC 938 924 939 536 948 954 EFWT024APVLU\*\* EFWT026APVLU\*\* EFWT036APVLU EFWT04APVLU EFWT060APVLU Capacity Model Number (No Electric Heat Options) 42,700 34,700 DRAFT Nominal Sensible Capacity (Btu/hr) 14,200 17,700 22,400 25,800 EWT Range ("F) Nominal Flow Rate (GPM) Nominal Pressure drop (Ft Hd) 40 - 50F eating Performance: Nominal Capacity (Btu/hr) EWT Range ("F) Nominal Flow Rate (GPM) 19,300 25,000 31,900 34,800 50,200 57,000 4.5 4.5 4.5 8.0 Nominal Pressure drop (Ft Hd) Nirflow Rate: Nominal (CFM) Total External Static Pressure (WG\*) Blower Speed setting Motor rating (HP) | 0.3" WG 50d, 0.5" WG Max | Med High Sereing | High Speed Setting | Hig Upflow, Horizontal L. Horizontal R (Possible) Airflow arrangement Sectrical Data (No Electric Heat Option): 120V/1/60Hz Power supply Minimum Circuit Amps (MCA) Maximum overcurent protection (MOP) 15 15 Physical Data: Dimension (H x W x D) 40 x 20 x 20 40 x 23 x 20 48 x 21-1/4 x 28 Weight (bs) insulation type / R-Rating Installation Clearances LIS 170 230 1/7" IM TUF-SON U.L. USTED FOR INSTALLATION WITH ZERO INCHES CLEARANCE TO COMBUSTABLE MATERIALS onnection type Inlet / Outlet Connections (Inch) Connection Type Sweat Sweat Sweat Sweat Sweat Air Filter (MERV & Throwaway) 18 x 20 x 1 20 x 22 x 1 20 x 25 x 3 Cooling Capacity is based on 50°F Entering Water Temp and 80°F D8/67°F W8 Entering Air Conditions. Heating Capacity is based on 130°F Entering Water Temp and 70°F OB Entering Air Conditions. Refer to detailed capacity tables for further information pertaining to the entire entering water temperature range and for flow rates and pressure drop.

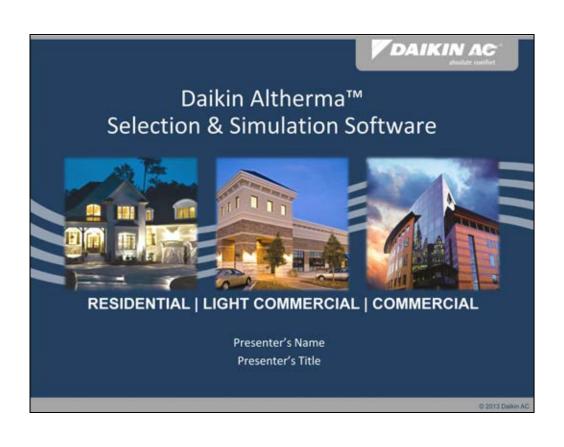




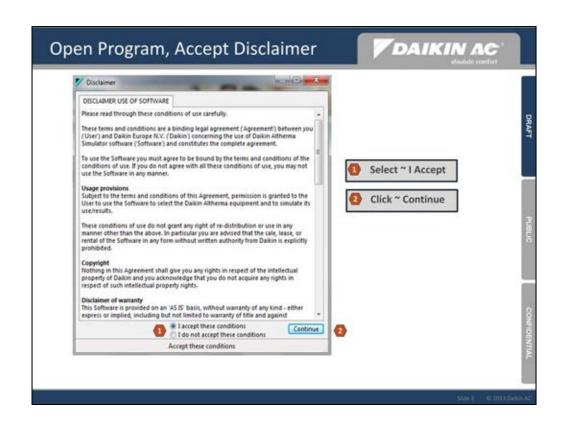


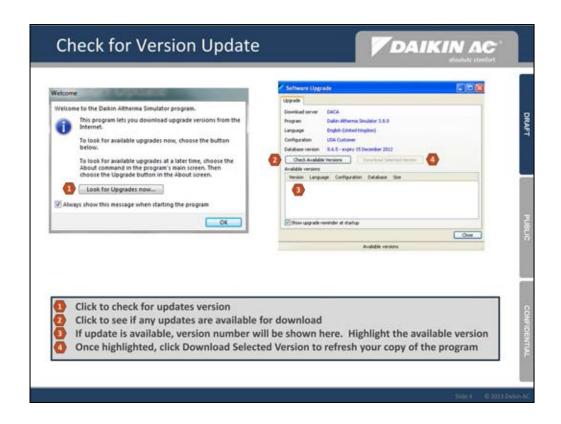


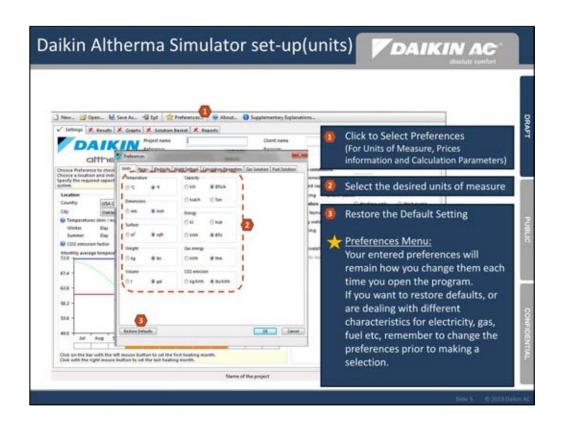


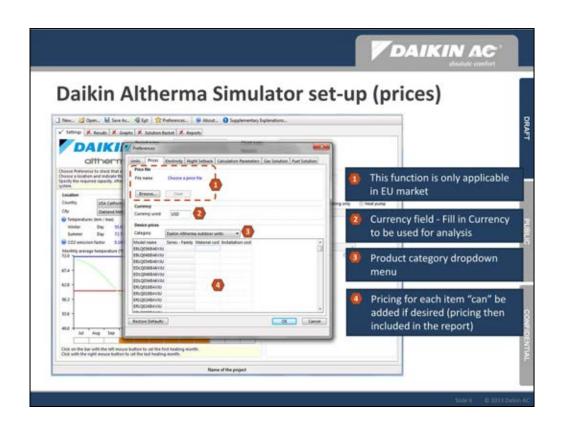


☐ The following explanation is for the Daik and simulation softwareVersion 3.9.0 ☐ The software is tuned to make "mono-el ☐ Each tab in the program has handy "calle , use these by clicking for additional info	onwards. nergetic " selection outs" defined by	
☐ Each tab in the program has handy "calle , use these by clicking for additional info	outs" defined by	ons
, use these by clicking for additional info		2
☐ Be sure to utilize the most applicable LW	THUCKIOTI.	- 1
and Heating as required for the applicati		ng
☐ If there is flexibility on the LWT requirem (especially for Fan Coil Units), make sure LWT that is possible into the selection se	to put the minim	



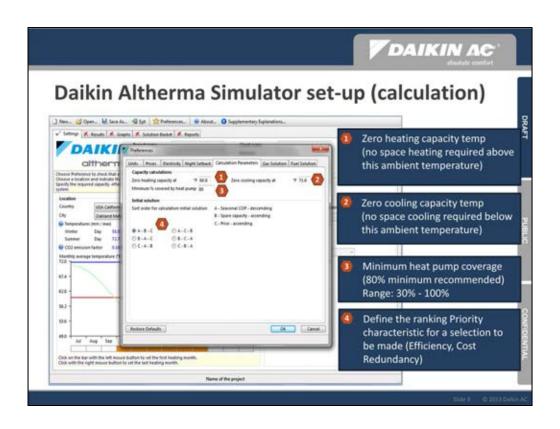


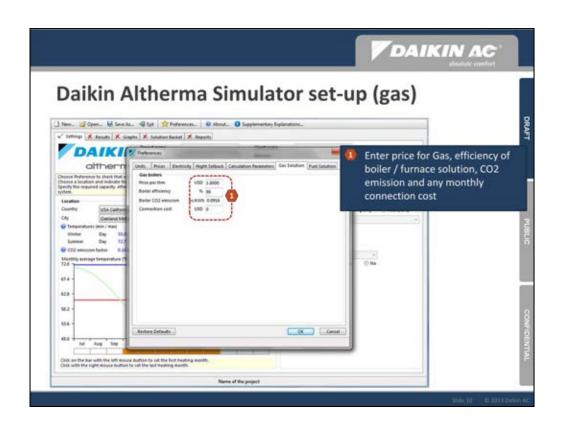




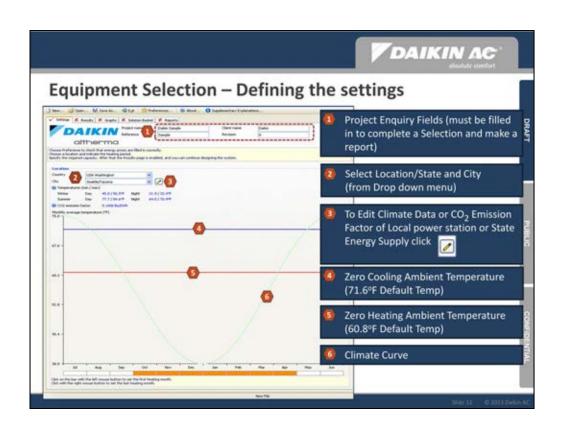


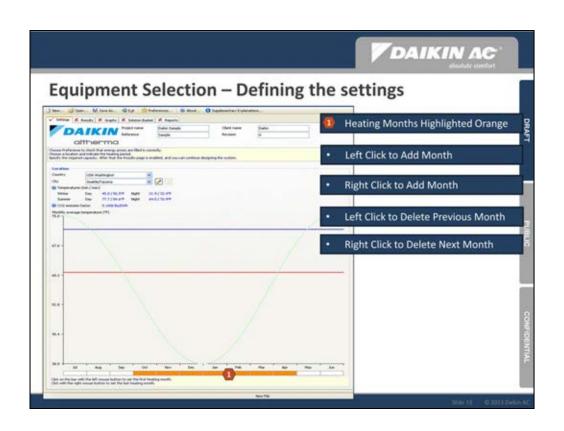


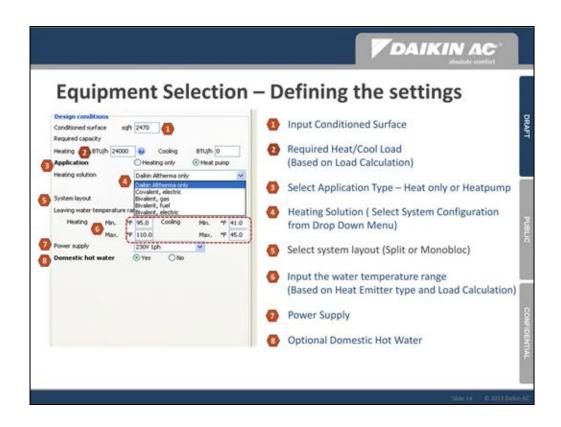


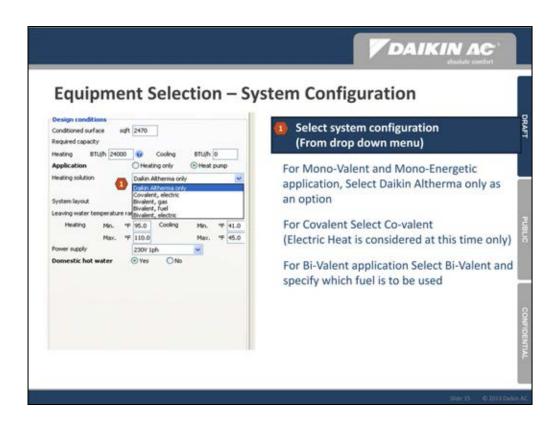


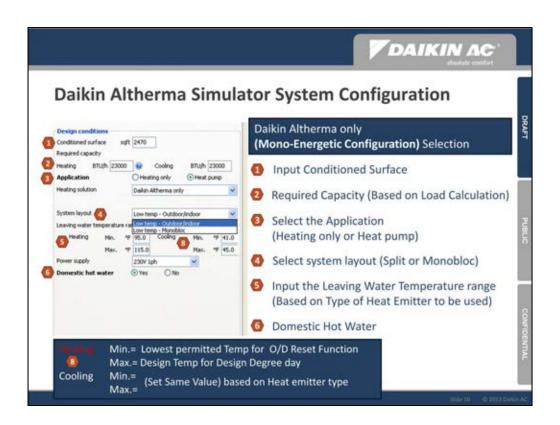


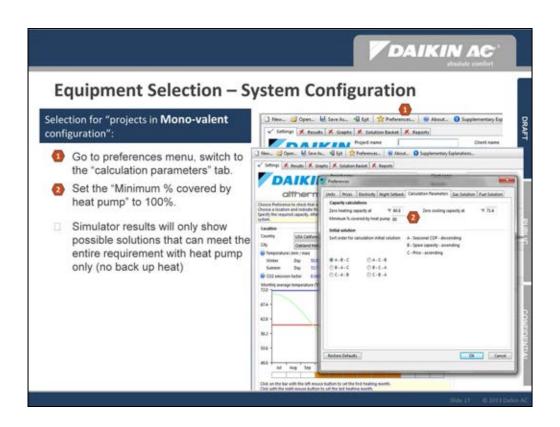


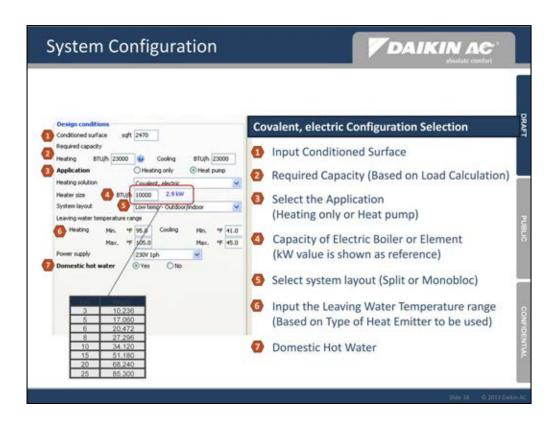


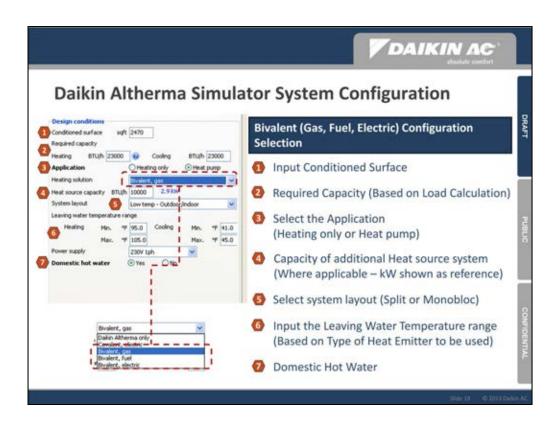


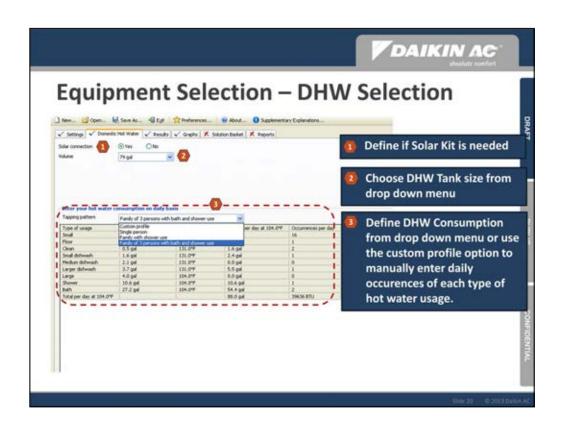


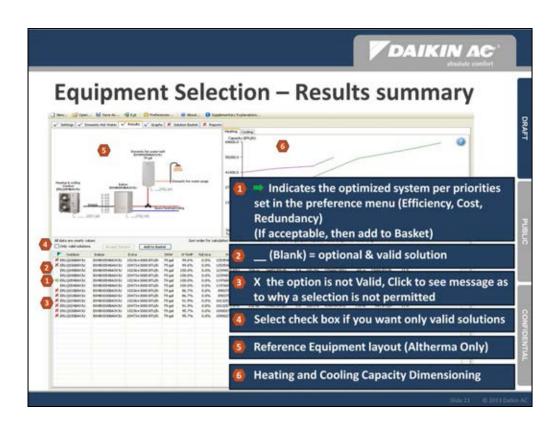


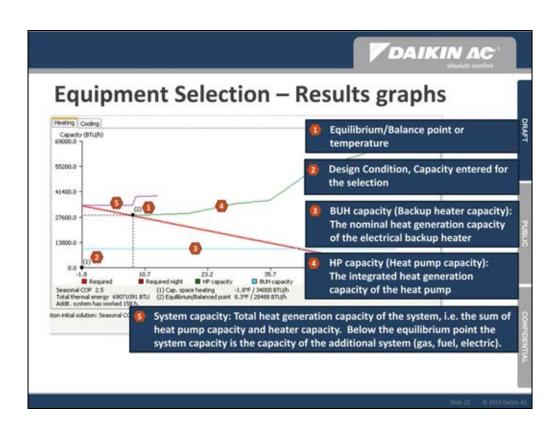


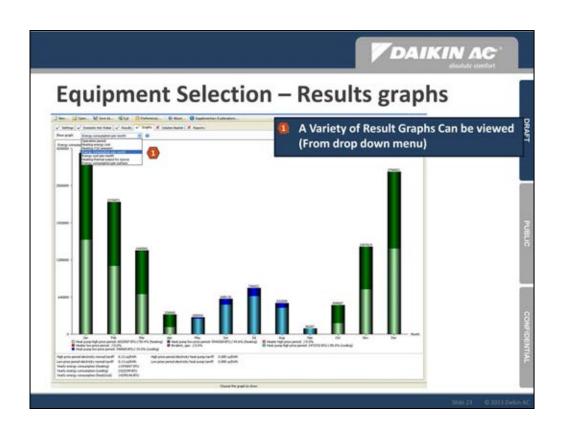


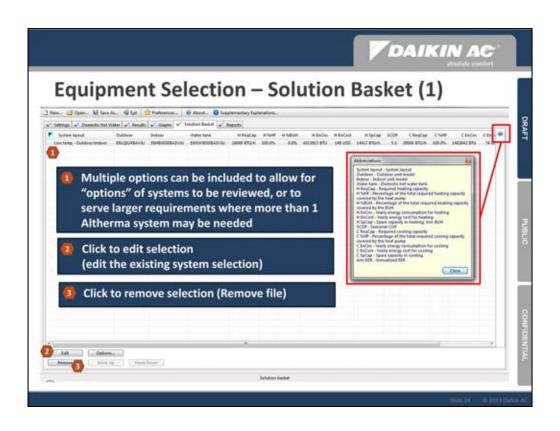




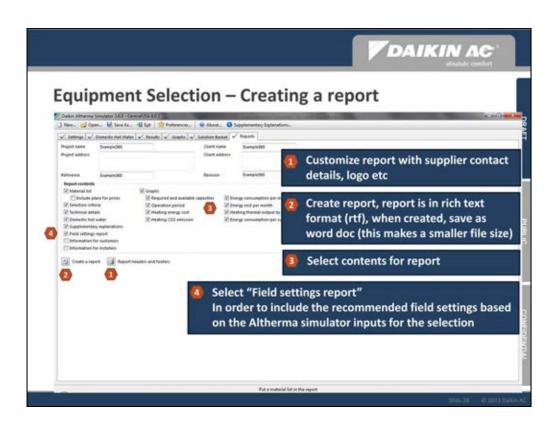




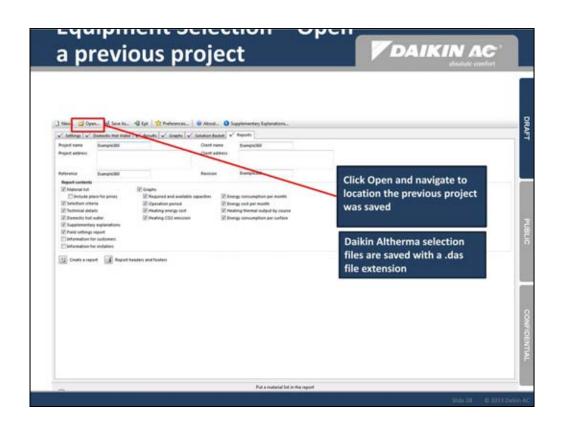


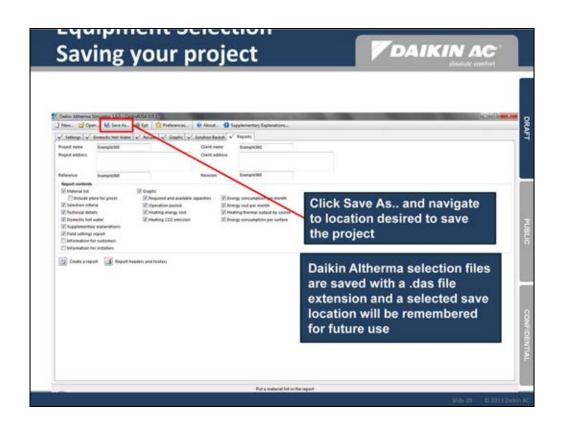








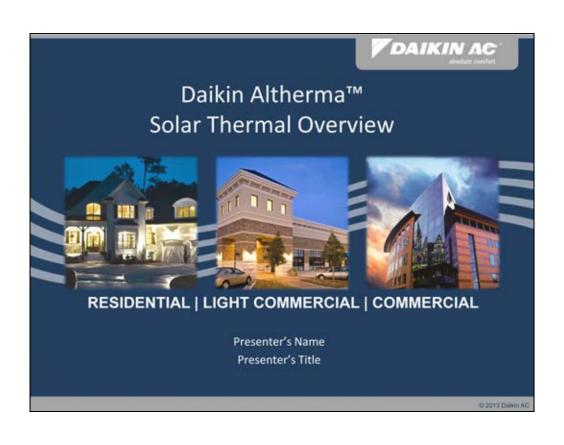


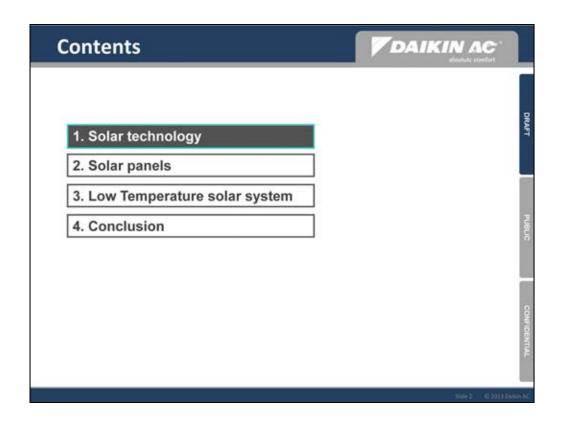


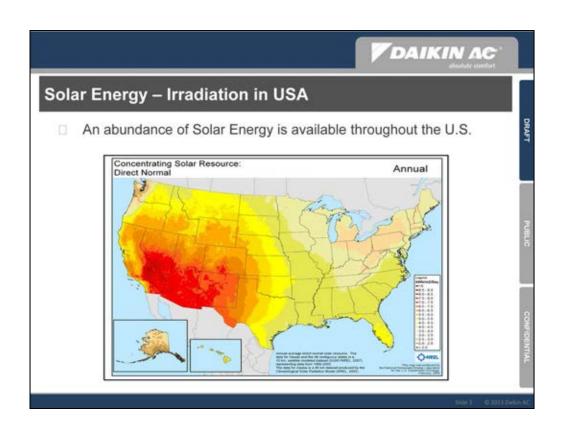
☐ Se	lection for "projects with multiple Altherma systems for the same building": -
	Define the breakdown of the total space.
	Decide how much sq/ft and load each Altherma system needs to satisfy.
	Select each system based on these break out parameters.
	Add each solution to the solution basket and then create a report with all solutions included.
☐ Se	lection for "projects with multiple Altherma systems in multi family applications": -
	Determine requirements at a "floor plan" level.
	Create individual files for each floor plan, and name / save as with a filename indicative of the floor plan (i.e. Condo-1BR-800sqft)

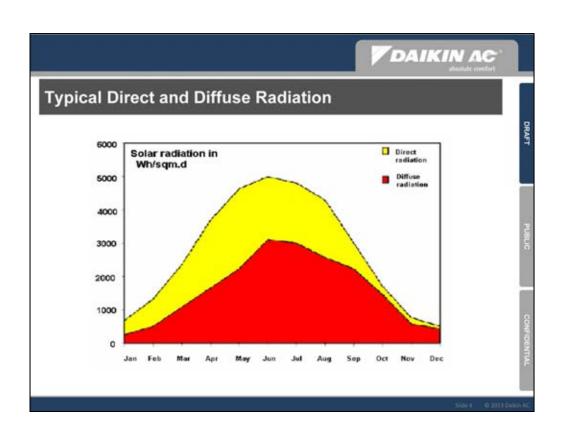
☐ If you have any needs or que ☐ altherma@daikinac.com	estions, please contact: -	
Or  Your Residential Solution	s Sales Specialist	
☐ We are always happy to hel	ol .	



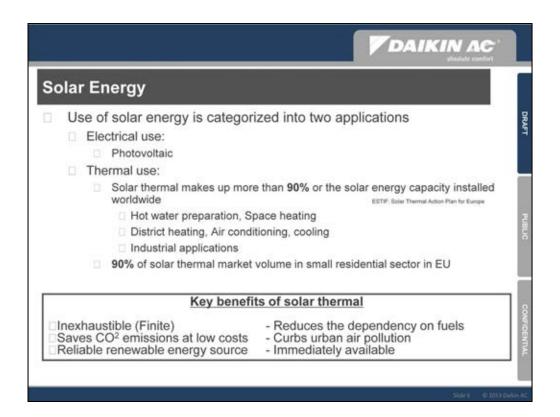


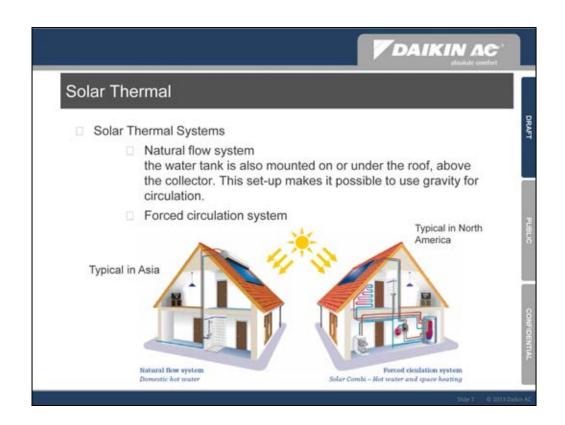


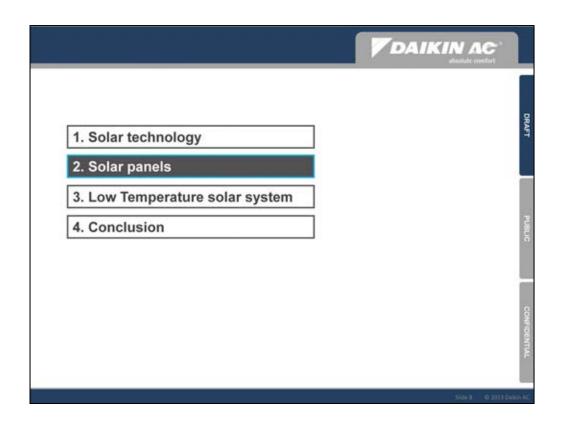


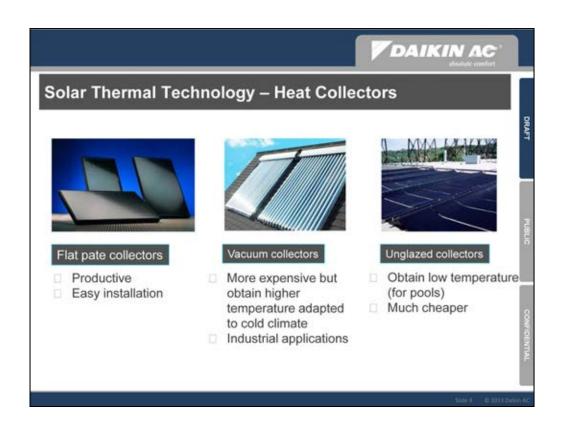


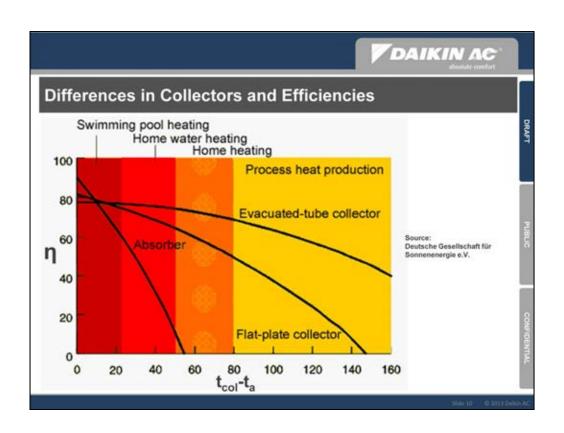




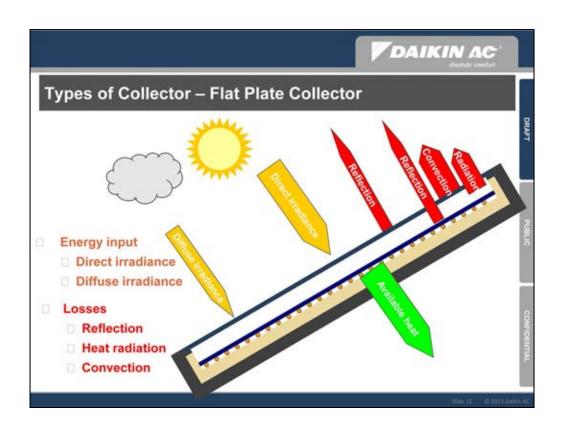


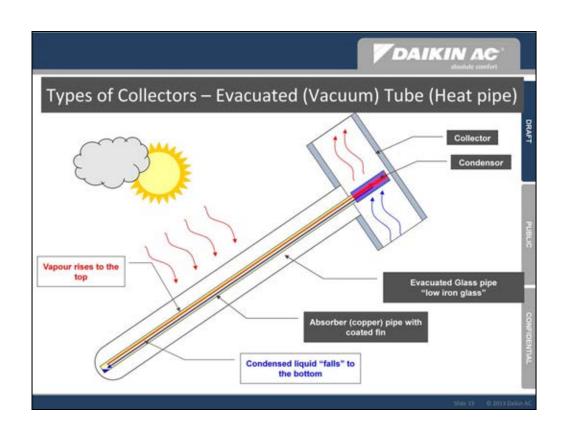




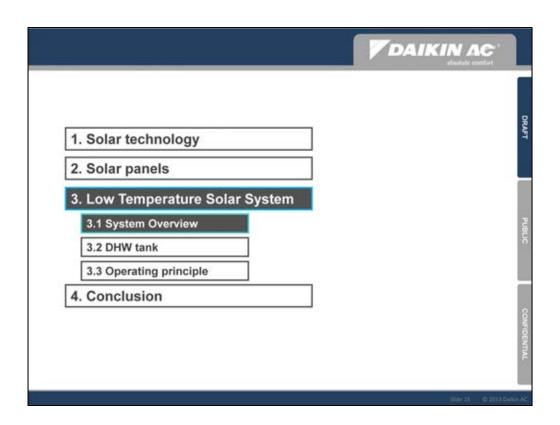


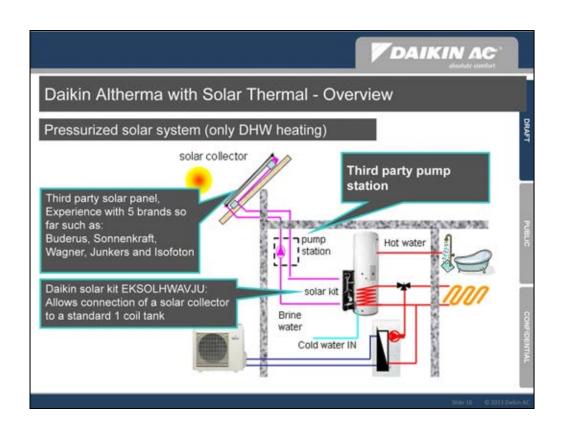


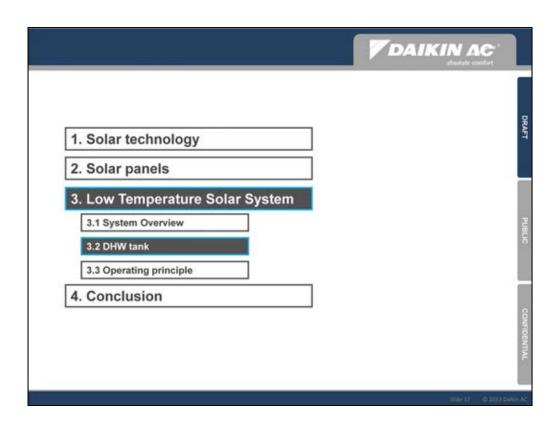


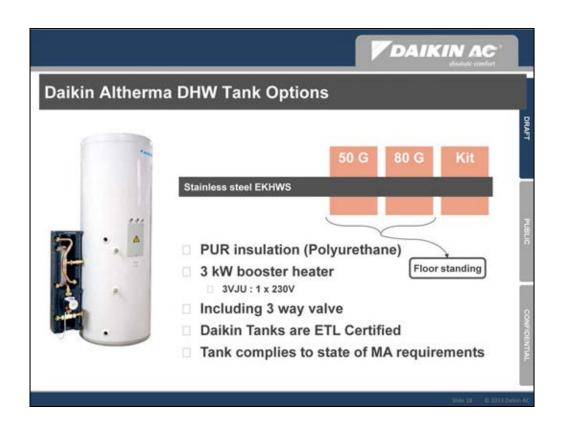




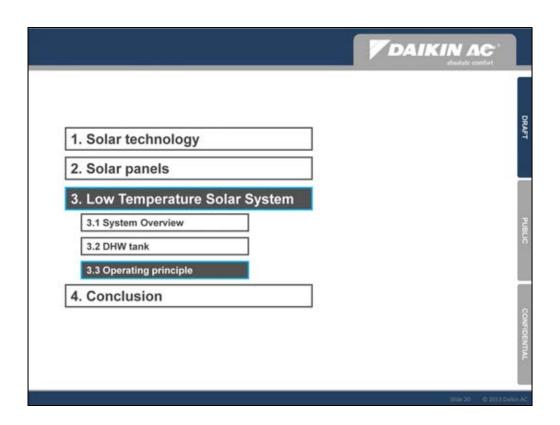


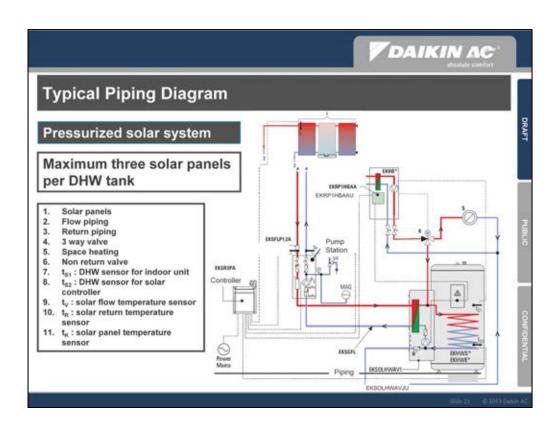


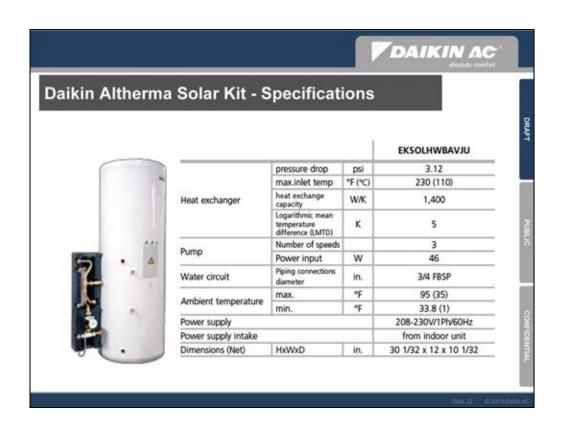


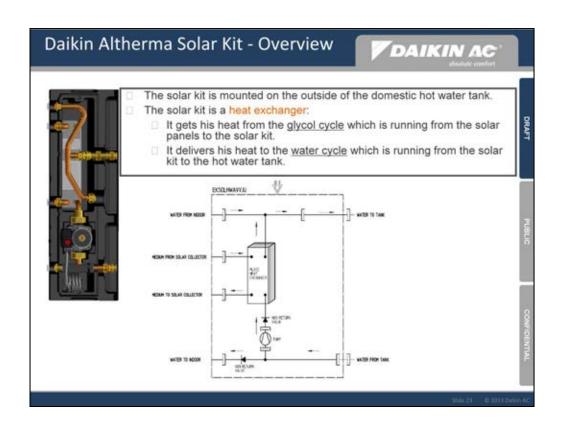






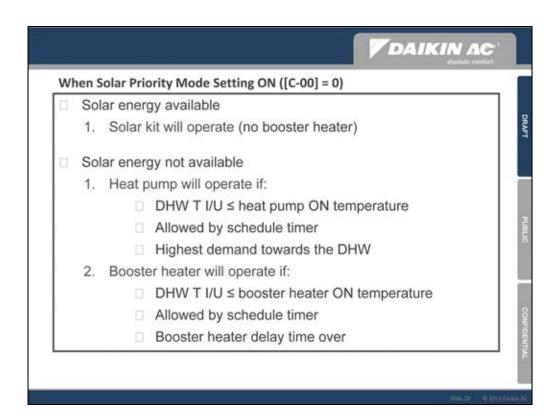


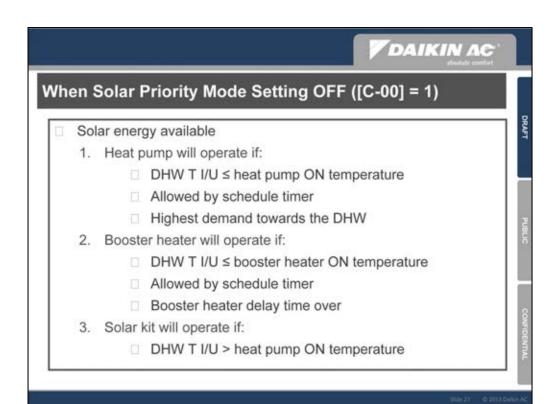


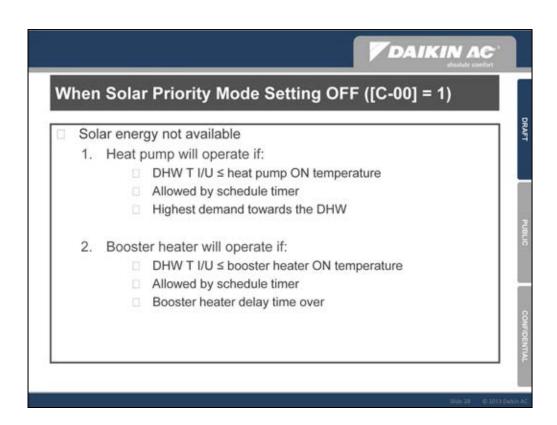


## Possibilities for Heating DHW | Heating of the domestic hot water is possible with the heat pump, the booster heater or the solar panels. | Three possibilities: | Heat pump (possibly in combination with booster heater) OR | Solar panels (possibly in combination with booster heater) OR | Booster heater | Note: heat pump and the solar panels can not be used for heating at the same time. | The decision between these three possibilities occurs automatically with the Altherma 'Solar priority mode setting' depending on the current conditions (availability of solar energy indicated by Solar Thermal controller).

## DAIKIN AC Solar Priority Mode Setting Two different types of solar priority mode ([C-00]) operations can be 1. [C-00] = 0: Solar operation has priority 2. [C-00] = 1: Heat pump has priority A typical controller measures 4 temperatures: DHW temperature t<sub>s2</sub> 2. Solar panel temperature tk Solar flow temperature t<sub>v</sub> Solar return temperature t<sub>R</sub> Based on these temperatures, the controller indicates to I/U if solar energy is available or not via potential free contact (BSK) Altherma follows automatically a decision flow, depending on: 1. Availability of solar energy as indicated by the controller 2. Priority mode setting => Decision calculated concerning the heating mode







# | To avoid shortage of domestic hot water in case of | Solar radiation is very weak | Solar radiation only became high shortly before domestic hot water demand is expected. | By default: heating of the tank by the heat pump has priority over heating by the sun ([C-00] = 1). | This default setting can be changed to 'solar priority ON' ([C-00] = 0) | When solar heat becomes available: water heating by the heat pump will be (if busy) interrupted and taken over by the sun | Recommended: keep the mode setting in 'solar priority OFF' ([C-00] = 1). | => heating of the water by heat pump and booster heater will be limited to the minimum required | => solar heat will be stocked in the domestic hot water tank to the maximum



 Controller may indicate error, due to minimum flow not being reached at startup

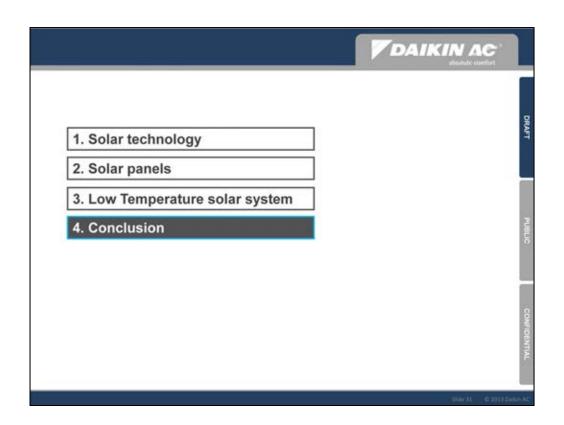
Solar panels need to cool down, so that steam can condensate.

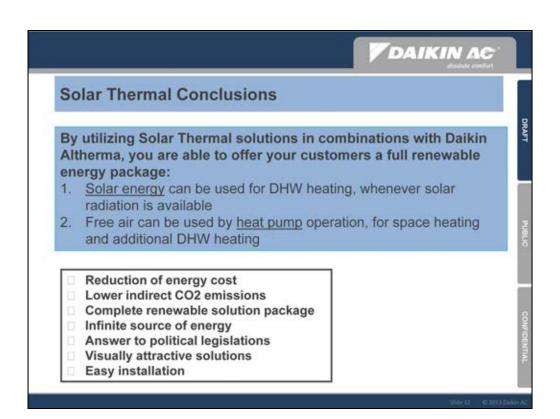
Controller will try again after two hours.

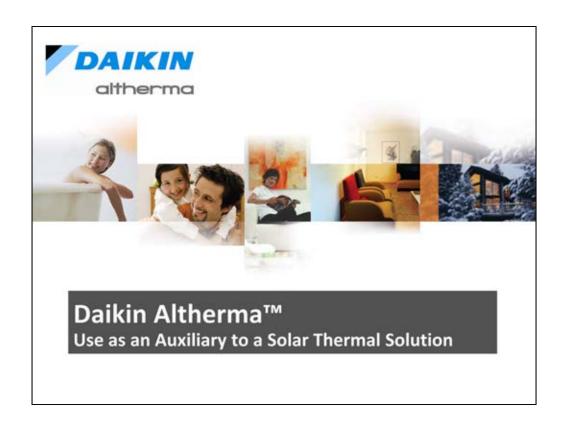
longer be stored in the DHW tank.

Expansion vessel should always be installed lower than solar panels

Stagnation can be avoided by correct selection of panels (avoid over selection)









### Why use Daikin Altherma in a Solar Thermal Application?

- All Solar Thermal solutions need some sort of "auxiliary" system that can produce hot water in the event that there isn't sufficient Solar energy available to do so.
  - Excerpt from OG (Solar) Standards: -
    - 6.1.1.4 Auxiliary Water

Heating Equipment a backup system shall be provided such that the combined system will provide the same degree of reliability and performance as a conventional system. Auxiliary (non-solar) water heating equipment shall be compatible with the solar system heat output, temperatures, flow rates and fluid types.

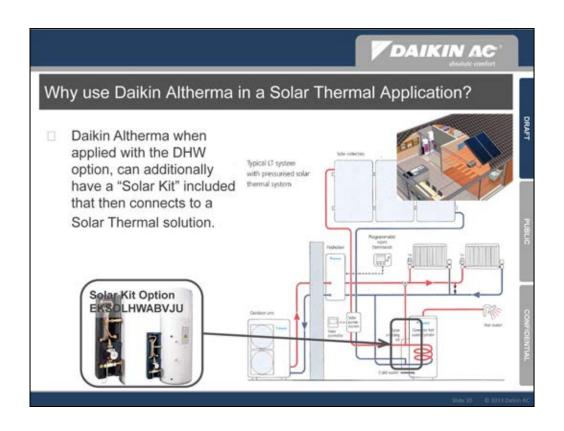
Auxiliary equipment shall be listed and labeled by a recognized third party listing agency.

6.1.6.11 Piping System

The piping system shall be provided with valves which can be closed for the purpose of isolating the solar hot water supply system from the auxiliary hot water heater, thereby permitting operation of the auxiliary hot water heater when the solar hot water system is inoperative or being serviced.

6.5.2 Auxiliary System Interconnection of the auxiliary system to the solar energy system shall be made in a manner which will not result in excessive temperature or pressure in the auxiliary system or bypassing of safety devices of the auxiliary system.

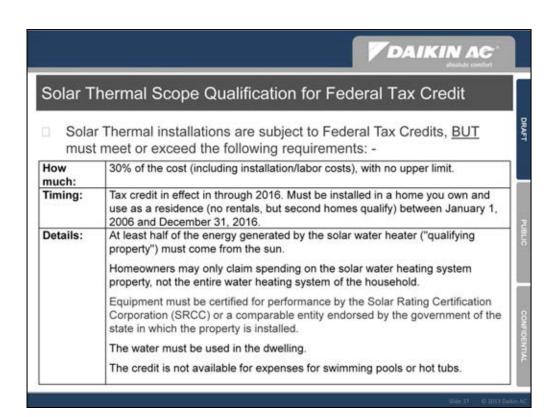
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### Why use Daikin Altherma in a Solar Thermal Application?

- The Solar Thermal system then considers "Altherma" as the auxiliary source to create hot water and only creates hot water via the Altherma Heat Pump, Backup Heater and Booster Heater, when the solar thermal system cannot meet the demand due to lack of solar energy.
- The Daikin Altherma DHW Tank CANNOT work as a standalone device. It MUST be connected to a Hydrobox, which in turn MUST be connected to a Condensing Unit. As such, the "auxiliary" for Solar Thermal in this instance is the entire Daikin Altherma system.





### How are Solar Thermal Solutions normally certified?

- Solar Thermal Solutions can either be certified as OG100 (Panel, Pump Station Only) or OG300 (Panel, Pump Station plus Tank and auxiliary DHW creation power supply – normally electric resistance or gas).
- The OG certification is done through SRCC.
- ☐ For Energy Star, you have to achieve OG300 this is no good for Altherma is no Altherma + Solar Thermal solution is certified.
- □ For the Federal Tax Credit, SRCC is stated, but OG100 or OG300 is not specified

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### How are Solar Thermal Solutions normally certified?

- At the state level, it's a mixture of needing to be OG100 certified ONLY, either OG100 or OG300 certified, or OG300 certified ONLY for Solar Thermal solutions to be installed as follows: -
  - AZ, GA, CO, IL, HUD, NV, OR, TX OG300
  - □ DE, CA, LA\*, MD, MN, NM, NC\*, WI, DC OG100 or OG300
  - ☐ HI, PA, UT, VT, WY OG100
- As such, if states permit OG100 certification ONLY, then Altherma could be the auxiliary DHW solution, and as such <u>could be eligible</u> for the 30% Renewable Energy Federal tax credit.
- The basis of this is that Equipment and Installation Costs are included in what can be claimed and Altherma becomes part of the necessary equipment and installation.

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### Frequently Asked Questions

	Is Altherma certified for a Tax Credit?
	No - Altherma is NOT recognized for tax credit directly. This presentation and the
	manufacturer statement provides guidance as to how Altherma can be utilized in a
	Solar Thermal application, and serve as the 'back-up or auxiliary' system to the

Solar Thermal equipment for creating Hot Water.

How do I promote this to our customers / contractors?

Explain what "IT" is – i.e. guidance of how Altherma fits into a Solar Thermal application and how Tax Credits, by means that the "Installation Costs" are eligible, could be possible.

Why should I promote this if its not a definitive statement?

Based on all the tax credit criteria and supporting documentation of fact, this is a real opportunity for Altherma and it should be informed to customers, plus it results in a more energy efficient installation than using straight electric or gas as the solar thermal auxiliary system.

Have any customers been successful in receiving a tax credit, including the cost of their Altherma system to date?

Yes – Daikin are aware of 4 to 5 homeowners who purchased Altherma tied into Solar Thermal application in 2010, were successful in claiming the tax credit, including the Altherma costs as part of the installation, when they filed their 2010 return.

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